MBA Economic and Mortgage Market Outlook Spring 2015

Mike Fratantoni Chief Economist & Senior Vice President Research & Industry Technology



MBA Economic Outlook

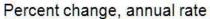
| | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|--------------------------------|-------------|-------------|-------------|
| GDP Growth | 2.4% | 2.5% | 2.5% |
| Inflation | 1.6% | 0.5% | 2.4% |
| Unemployment | 6.2% | 5.4% | 5.1% |
| Fed Funds | 0.1% | 0.3% | 1.7% |
| 10-year Treasury | 2.5% | 2.2% | 3.0% |
| 30-year Mortgage | 4.2% | 4.0% | 4.9% |
| Refi originations (\$ B) | 484 | 512 | 379 |
| Purchase originations (\$B) | 638 | 729 | 791 |
| New home sales (thousand) | 443 | 517 | 560 |
| Existing home sales (thousand) | 4,920 | 5,069 | 5,411 |

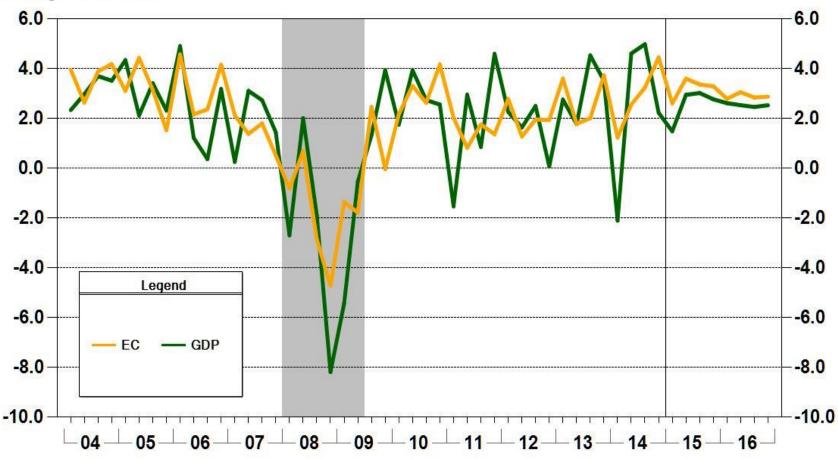
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The Economy

Economic Growth Still Dependent on Consumers

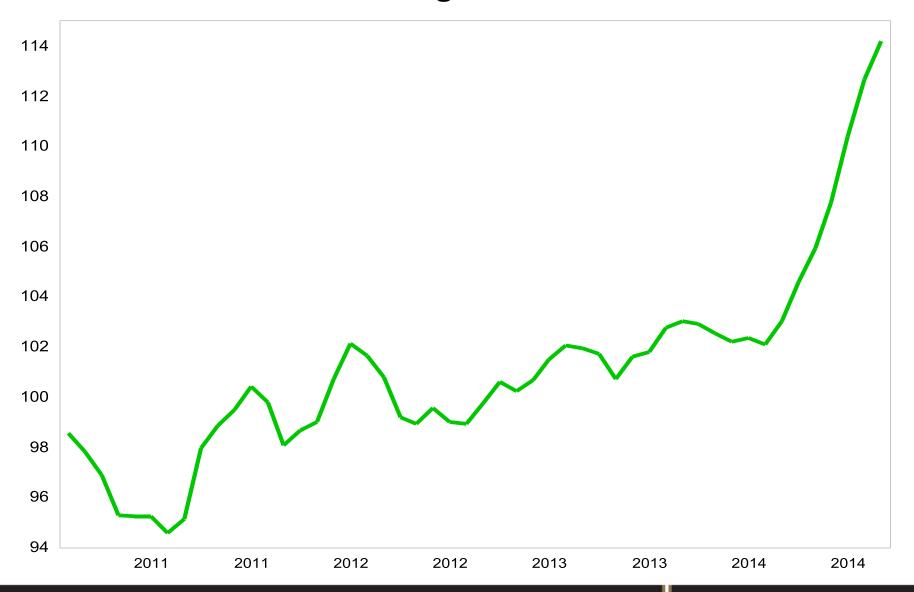
Real GDP and PCE Growth





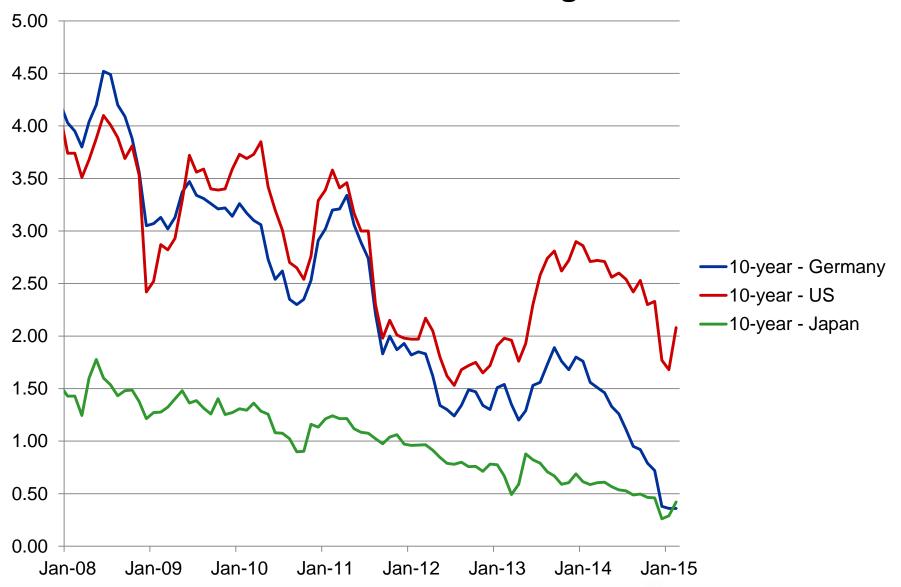


Risk to Growth - Trade-weighted Dollar



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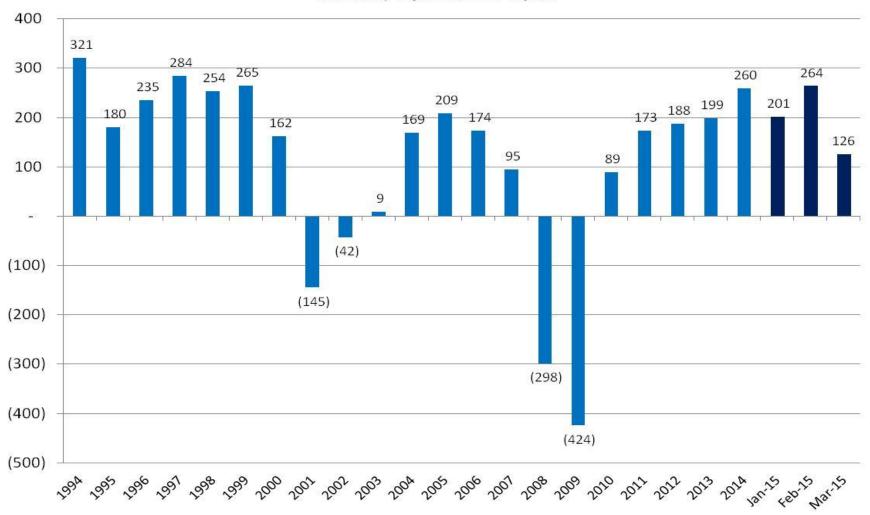
Global Rates: Divergent?



Job Growth Robust

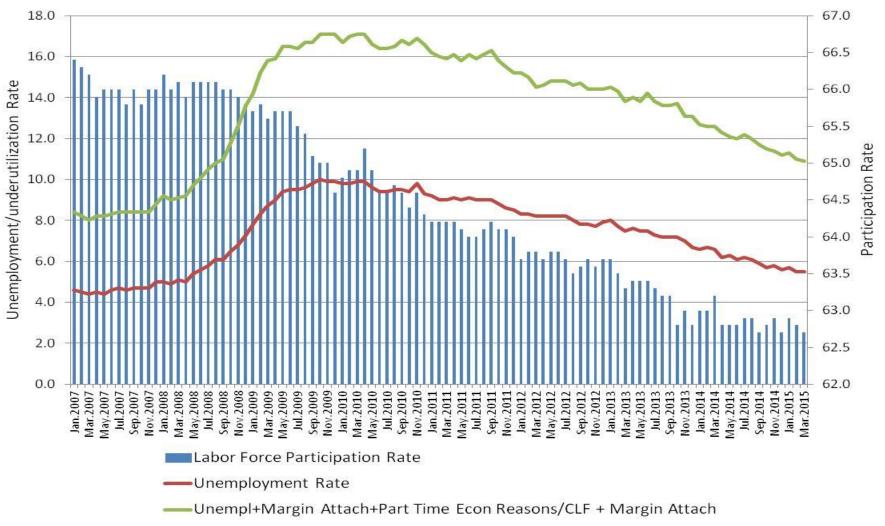
Average Monthly Payroll Growth

Seasonally adjusted, 000s of jobs



Declining Unemployment, Participation Leveling





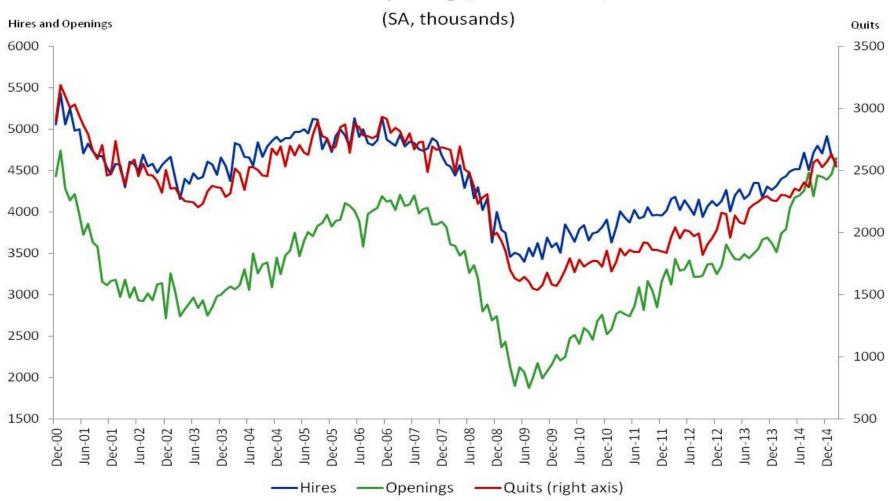
Increasing Demand for Labor

Ratio of Unemployed Workers Per Job Opening



More Wage Growth in the Works?

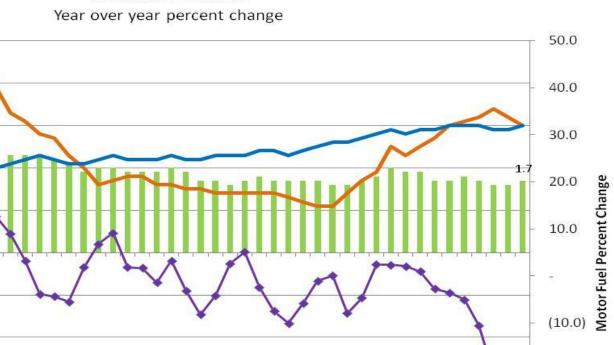
Chart of the Week - April 10, 2015 Private Job Openings, Hires and Quits



Fuel Prices Driving Down Headline Inflation

All Items exc Food & Energy

Inflation Trends





(20.0)

(30.0)

(40.0)

(32.7)

5.0

4.0

3.0

2.0

1.0

(1.0)

(2.0)

(3.0)

(4.0)

(5.0)

Percent Change

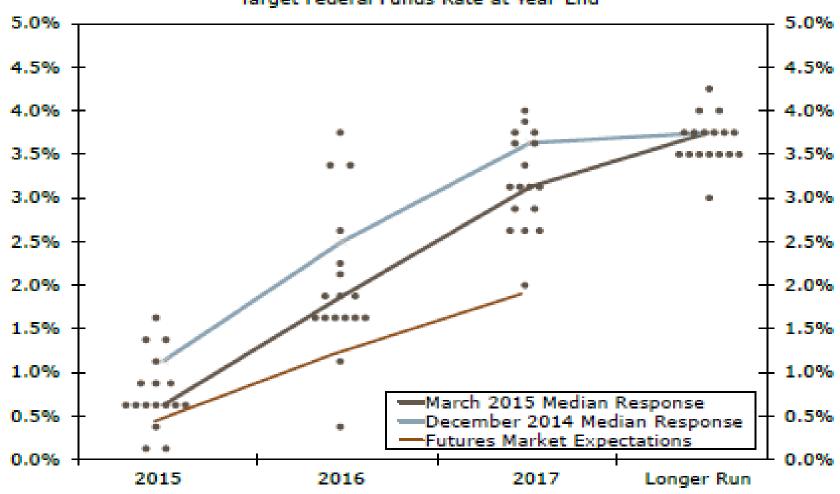
FOMC Statement - March 2015

- ➤ The door is open to an increase in the fed funds rate at the June meeting. However, it was iterated that the Committee does not want the market to lock in on the June date. Still a reasonable chance that they will wait until September or later for the first hike.
- ➤ Use of the term "data dependent" means that the Committee is paying particular attention to the job market and inflation reports over the next two months.
- ➤ Markets viewed this announcement as relatively dovish, i.e. the Fed could move more slowly to raise rates than had been anticipated.
- ➤ No change in expectations with respect to holdings of MBS and longer-term Treasuries.



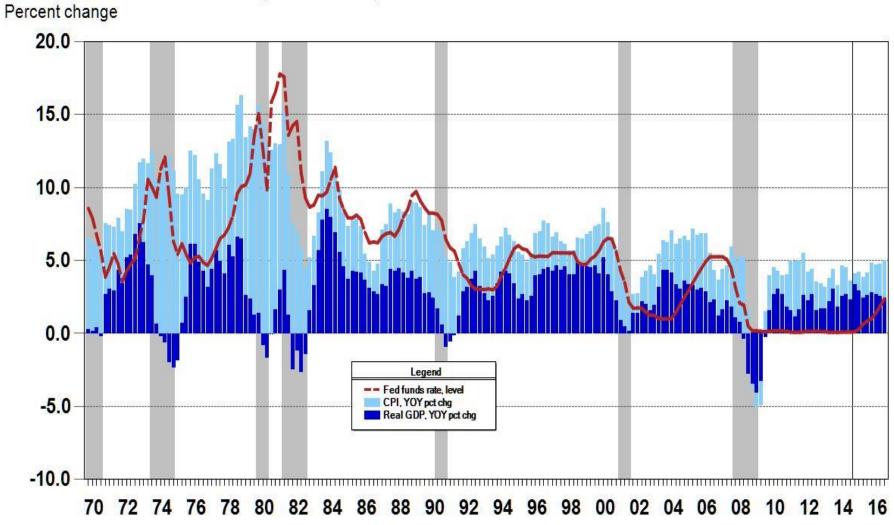
Fed Funds & Market Expectations

Appropriate Pace of Policy Firming Target Federal Funds Rate at Year-End





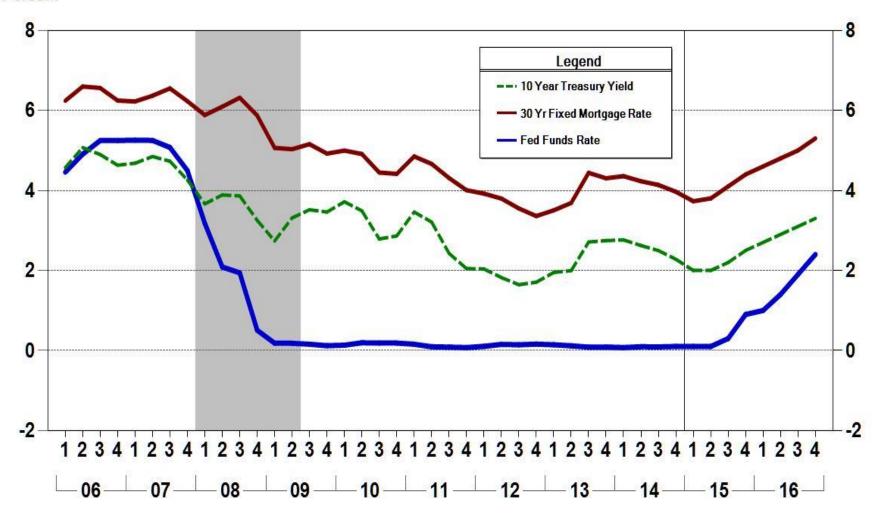
GDP, Inflation, and the Fed Funds Rate





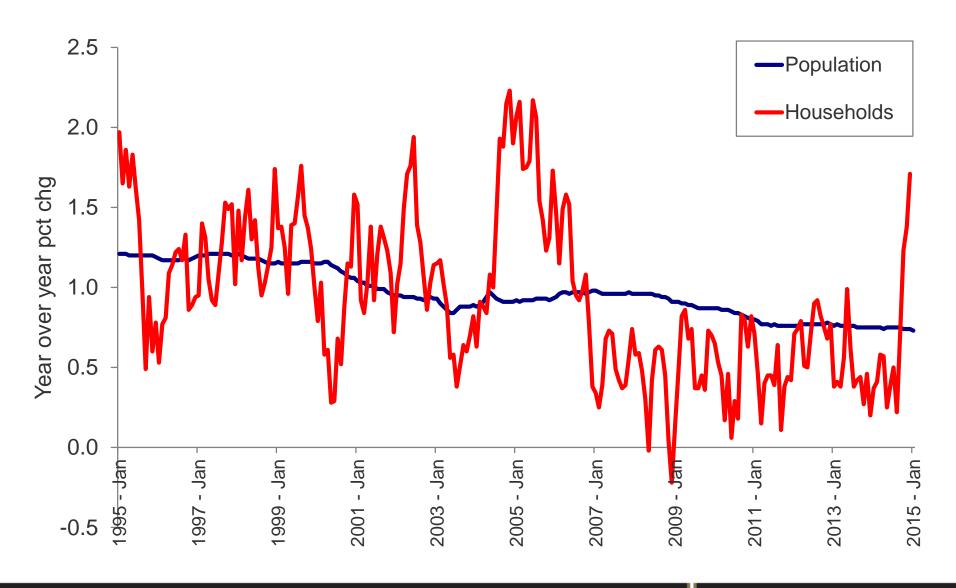
Rate History and Forecast



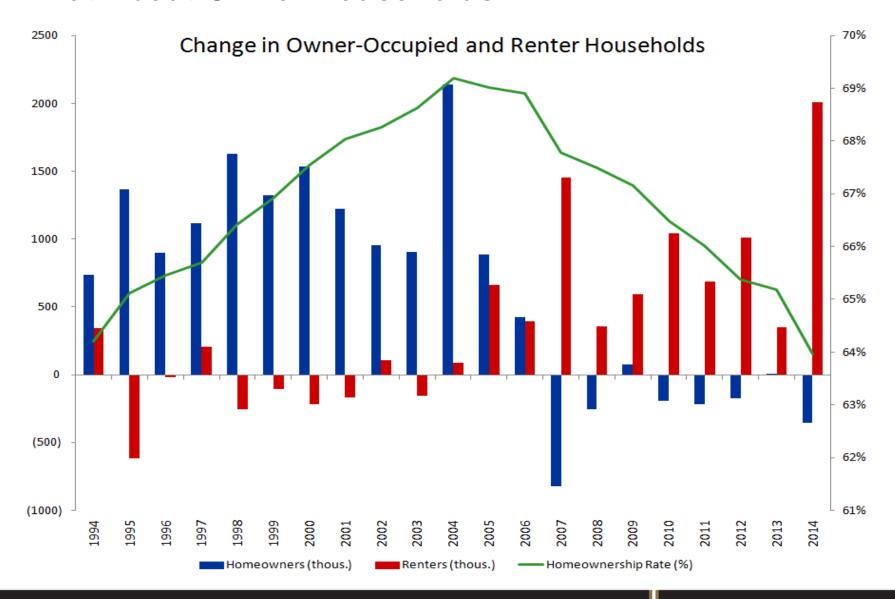


Demographics

Growth in Total Households Recovering?

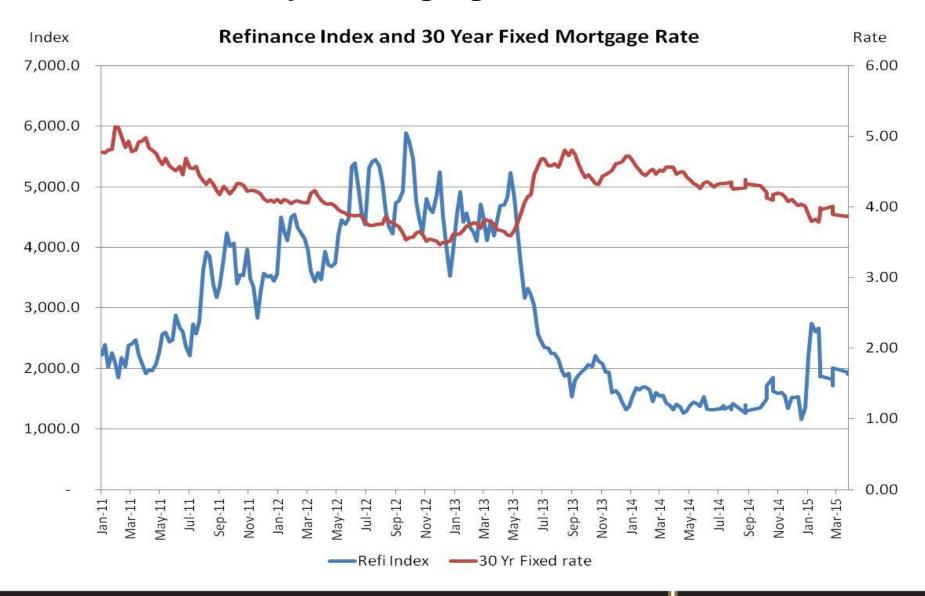


What About Owner Households?



Mortgage Market Data

Refinance Activity Slowing Again

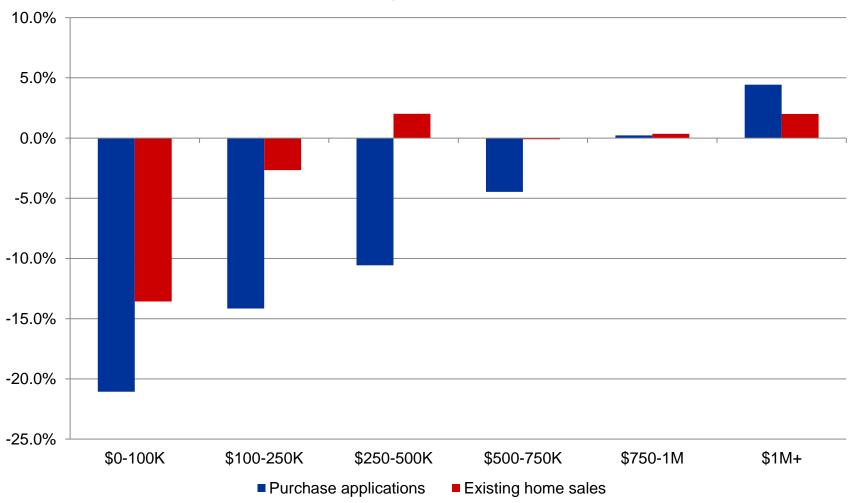




Lower Price Tiers Saw Slow Growth in 2014

Purchase Applications vs Existing Home Sales

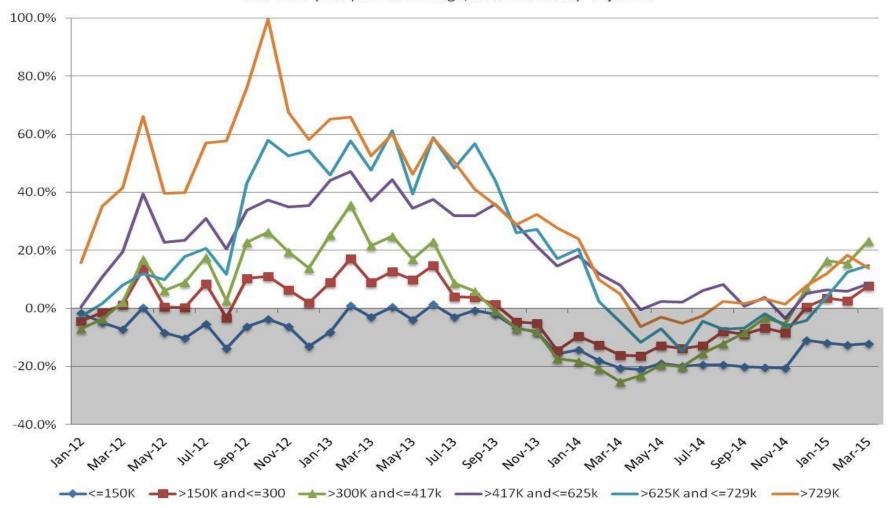
Pct chg, full year 2014



Lower Price Tiers Seeing Signs of Life in 2015

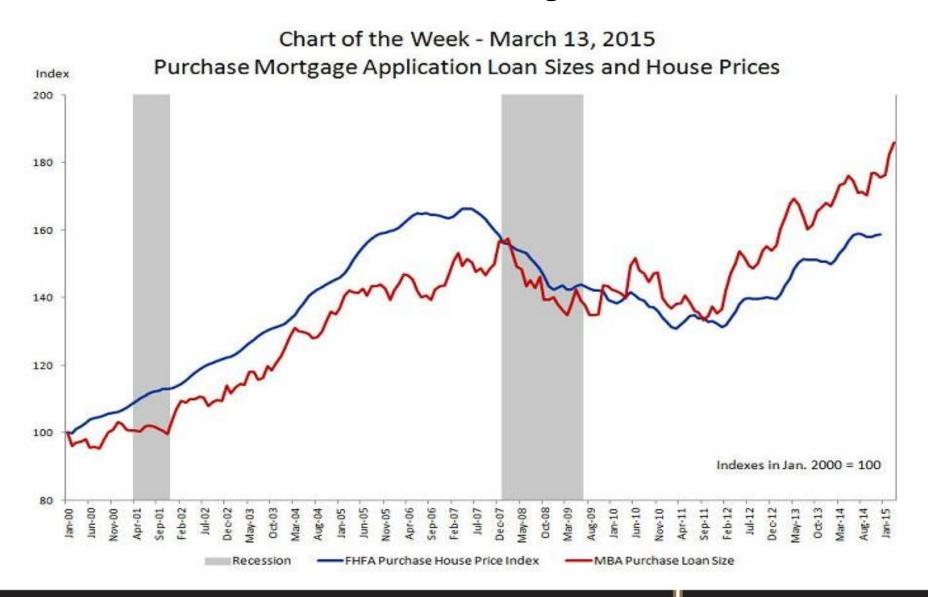
Change in Purchase Applications, By Loan Size

Year over year percent change, non-seasonally adjusted





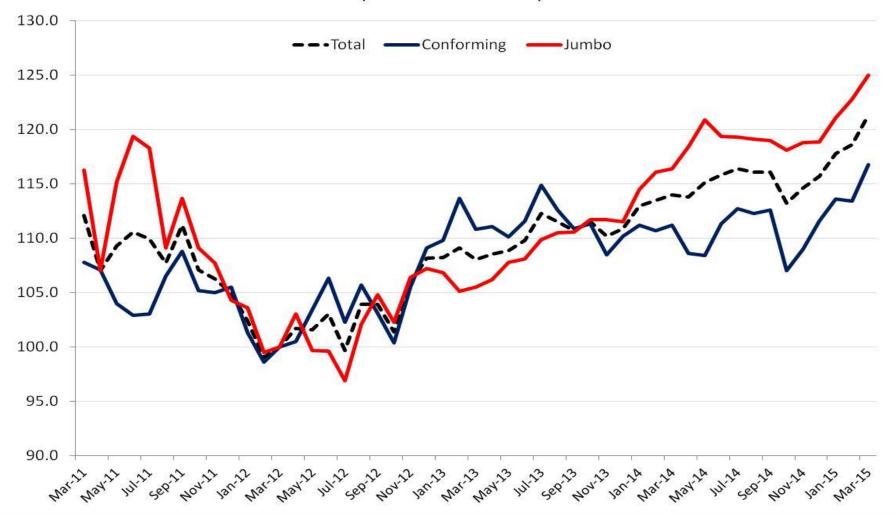
Purchase Loan Size Growth Indicating Jumbo Dominance



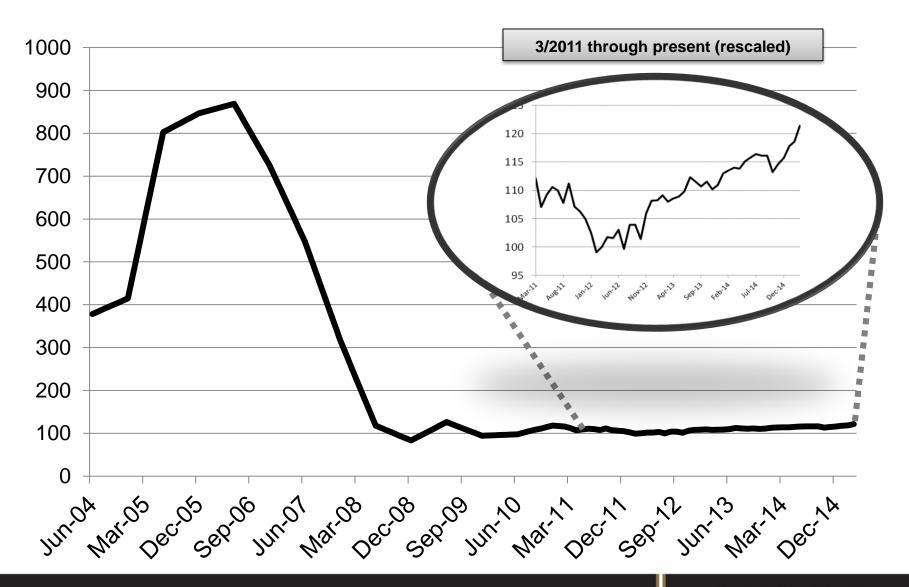
Credit Becoming More Available...Slightly

Mortgage Credit Availability by Component Index

(March 2012 = 100)

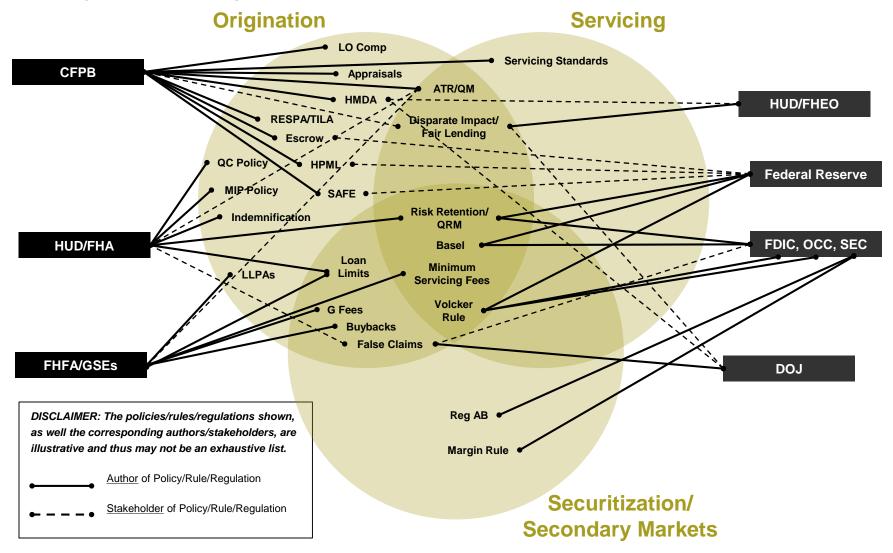


Credit Availability In Historical Context



Overlapping Federal Agencies & Regulations

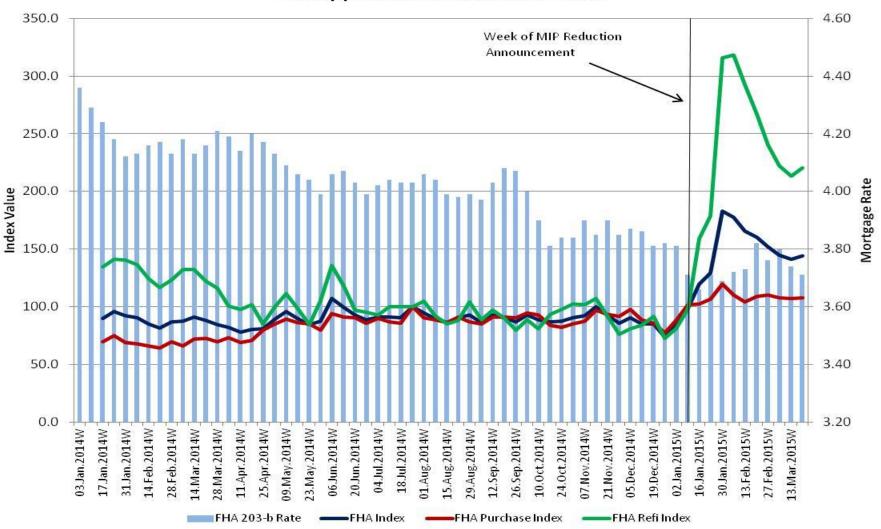
...holding back market growth.



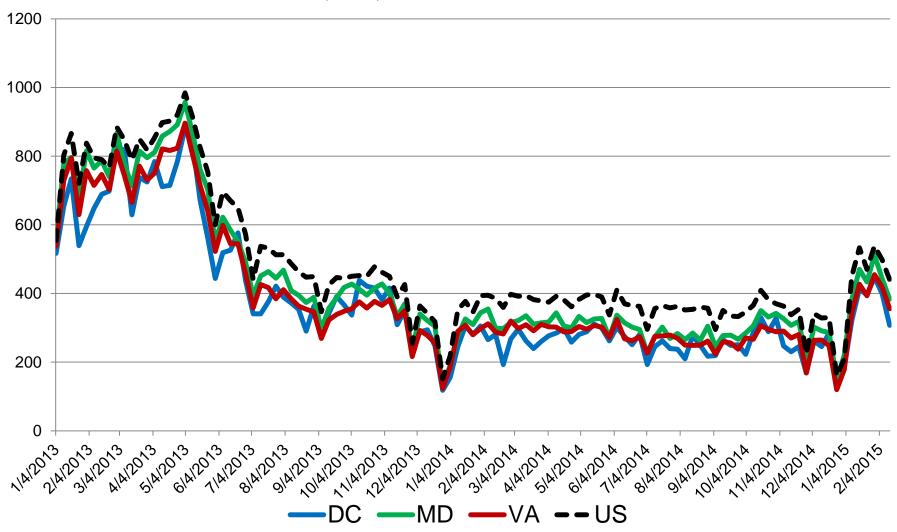


Impact of MIP Reduction



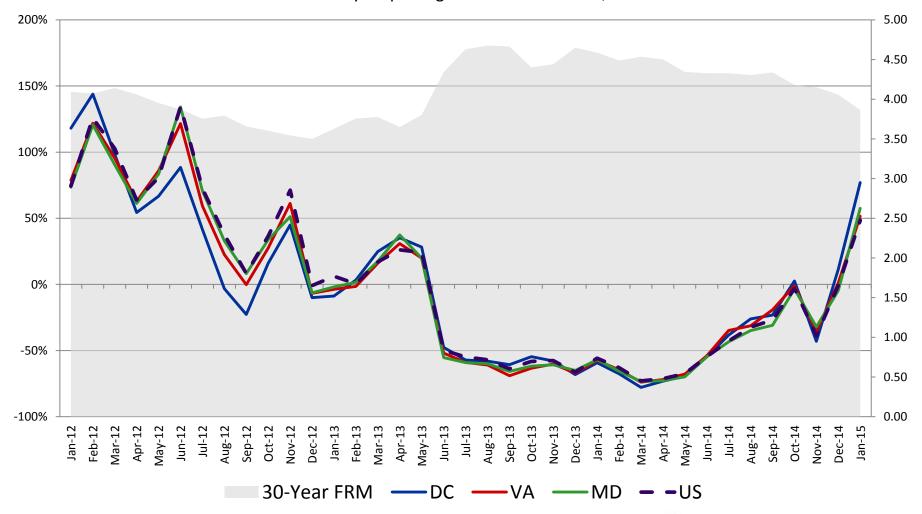


DC, MD, VA - Total Index NSA



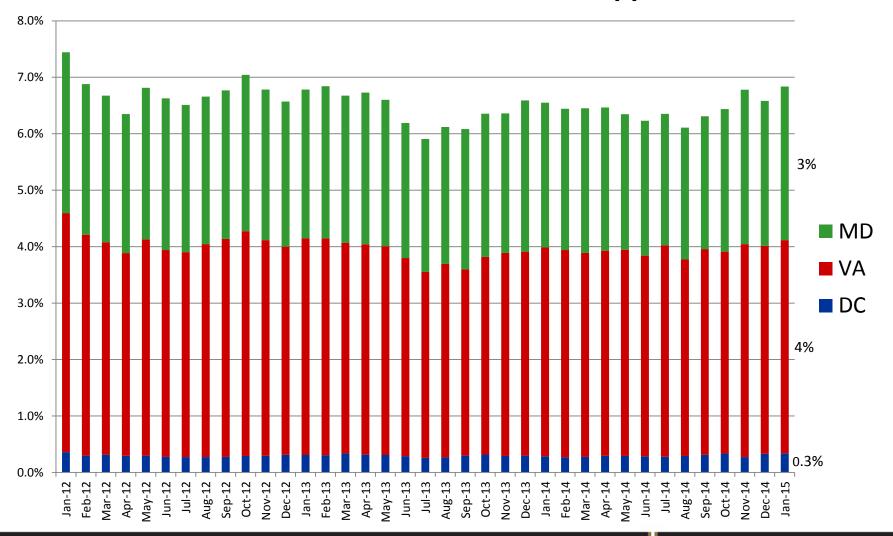
Refinance Application Volume and Rates

Year over year pct chg based on loan count, NSA



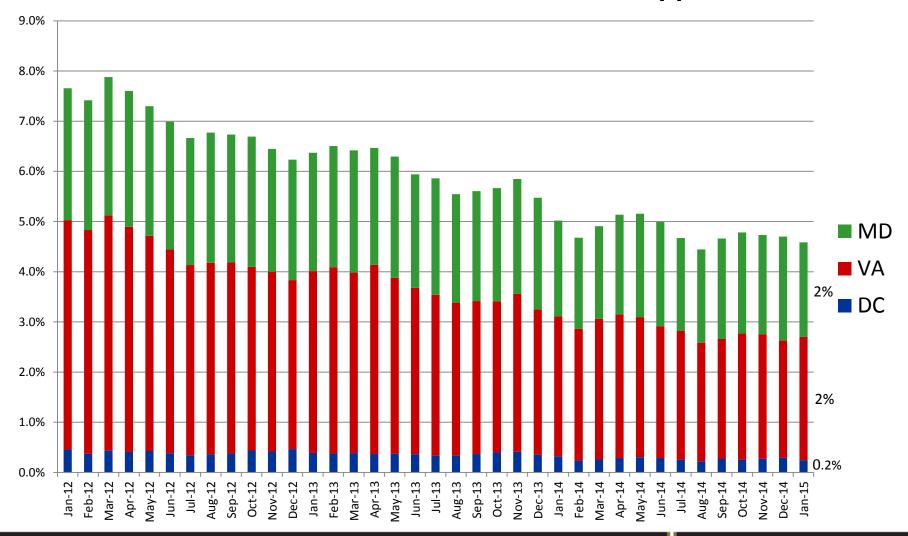


DC, VA, MD Share of National Refi Applications





DC, VA, MD Share of National Purchase Applications





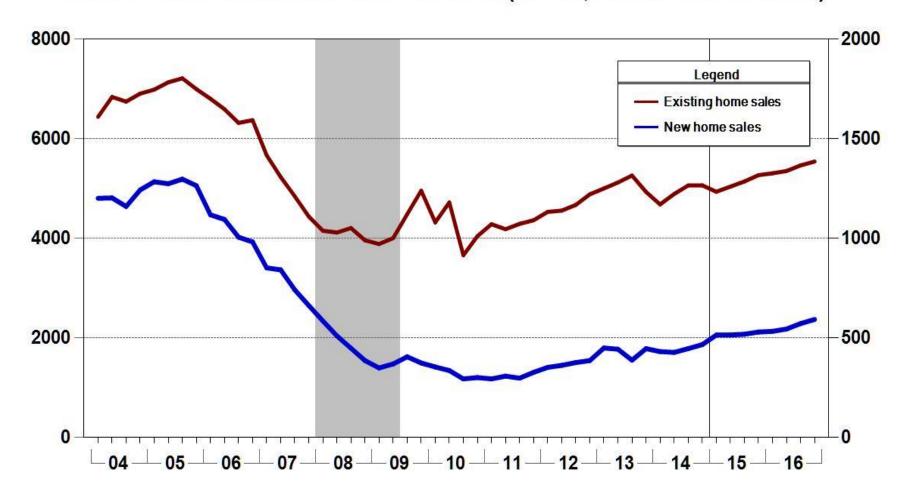
Compositional Trends of Home Purchase Apps Jan 2015

| | DC | MD | VA | US |
|-----------------|-----|-----|-----|-----|
| 30-Year Fixed | 84% | 90% | 89% | 87% |
| 15-Year Fixed | 6% | 5% | 5% | 5% |
| Fixed - Other | 1% | 1% | 1% | 2% |
| Hybrid ARM | 8% | 5% | 4% | 6% |
| Traditional ARM | 0% | 0% | 0% | 1% |



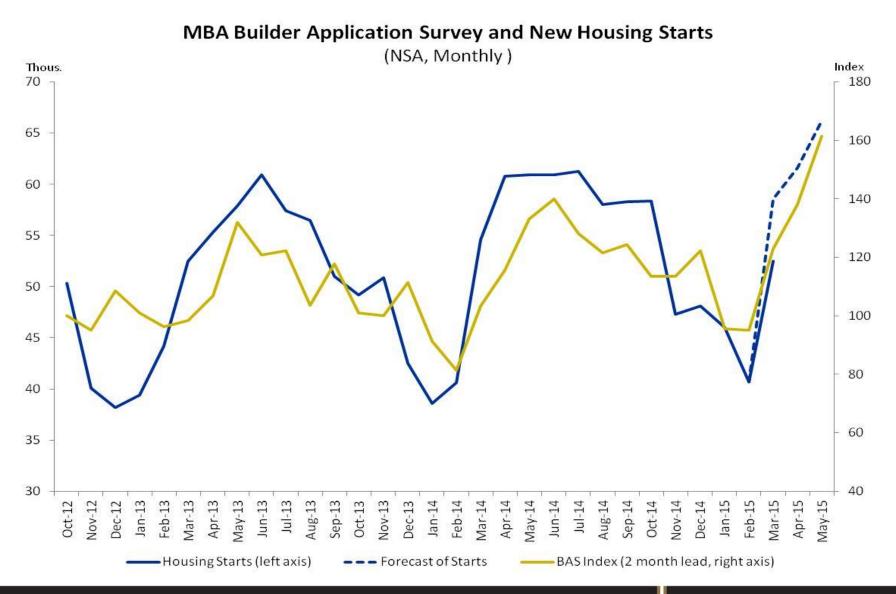
Home Sales Still Below Potential

Home Sales - Historical and Forecast (SAAR, thousands of units)





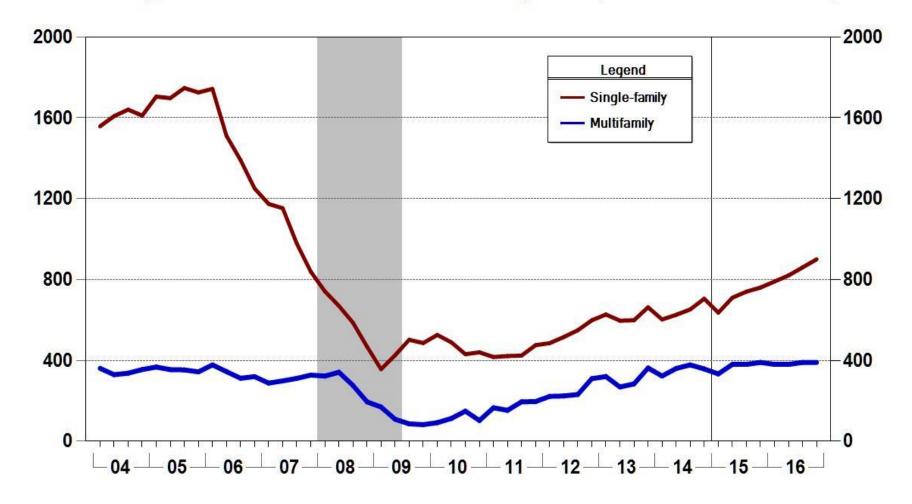
Builder Applications As Leading Indicator of Housing Starts





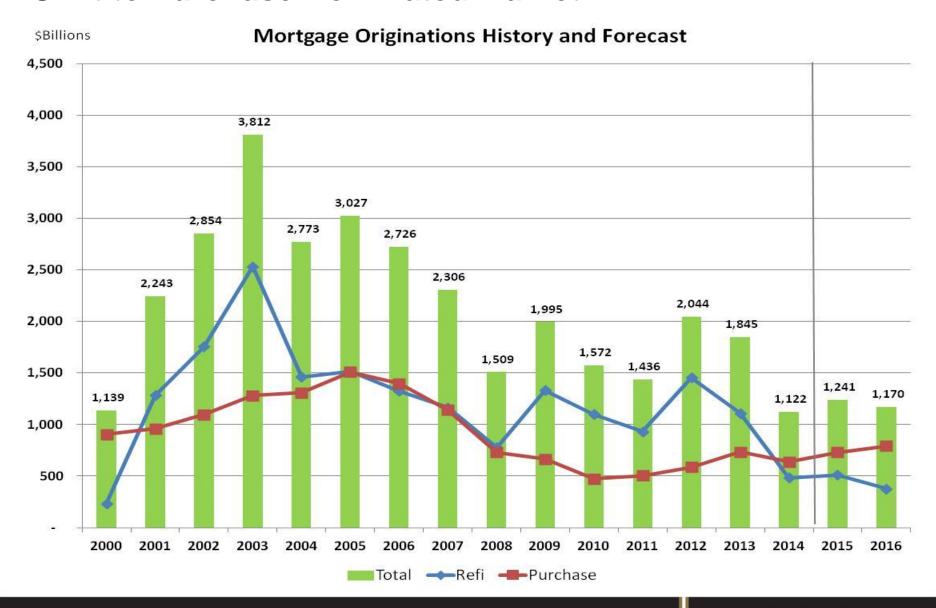
Multifamily Starts Back To Trend, Single Family Lagging

Housing Starts Historical and Forecast (SAAR, thousands of units)





Shift to Purchase Dominated Market





Contact Information & MBA Resources

Mike Fratantoni

Chief Economist & Senior Vice President Research & Industry Technology <u>mfratantoni@mba.org</u> 202-557-2935

> Mortgage Bankers Association 1919 M Street NW, 5th Floor Washington, DC 20036

MBA Research page:

www.mba.org/research

Research Institute for Housing America:

http://www.housingamerica.org

MBA Newslink:

http://www.mortgagebankers.org/NewsandMedia/MBANewsLink

