

**FREE!**

for Members

## Real Estate Safety Matters *Safe Business = Smart Business*

**DAAR** Dulles Area  
Association of REALTORS  
The Association of Choice for Real Estate Professionals™

### Safety Matters: *Safe Business is Smart Business*

SEPT 11  
10:30 A.M. TO 12:30 P.M.

**Register Now!**

Speakers:

**Kevin McGrath**

Associate Broker,  
Long & Foster Real Estate  
Fredericksburg

Loudoun County  
Sheriff's Office  
Representative

**FREE for Members**

Nonmembers - \$20

*Lunch Provided by  
Access National Bank*

### Learn easy-to-remember strategies for avoiding dangerous situations.

- Assess risk and create safety systems, scripts, and tools for listing appointments, showing property, and conducting open houses.
- Protect personal and electronic information online, in the cloud, and on social networks.
- Stay safe while showing properties, sitting at open houses and model homes, and going on listing appointments.
- Learn to respond to prospects who insist on meeting at the property.
- Learn ways to minimize the opportunity for crime and respond to threats and attacks.
- Discuss best practices for protecting one's identity, creating smart passwords and protecting client data.

**Reduce Your Risk,  
Protect Your  
Clients.**



**SAFETY IS NO ACCIDENT**  
 Stay safe on the job with videos, webinars, articles, tips and more.  
 Visit [www.REALTOR.org/Safety](http://www.REALTOR.org/Safety)



# Think Safety

## Class/Course Registration Form

Fax to (703) 771-9787 / Email to [info@dullesarea.com](mailto:info@dullesarea.com)  
 Mail to 21720 Red Rum Dr., #177, Ashburn, VA 20147  
 Questions? Contact Teresa Kirkhart at [tkirkhart@dullesarea.com](mailto:tkirkhart@dullesarea.com) / (571) 291-9805.

Or Register Online at [dullesarea.com](http://dullesarea.com)

NAME: \_\_\_\_\_ FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

LICENSE NO: \_\_\_\_\_ LICENSE EXP. DATE: \_\_\_\_\_

Class 1: \_\_\_\_\_

Class 6: \_\_\_\_\_

Class 2: \_\_\_\_\_

Class 7: \_\_\_\_\_

Class 3: \_\_\_\_\_

Class 8: \_\_\_\_\_

Class 4: \_\_\_\_\_

Class 9: \_\_\_\_\_

Class 5: \_\_\_\_\_

Class 10: \_\_\_\_\_

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