

Post-Licensing Education - PLE

\$160 30-Hr PLE Package!*

*Members Only.

Need PLE credits? DAAR offers several PLE classes throughout the year, designed to help you complete your state licensing requirements in the following categories:

Sales Agents / Brokers	Required CE Hours
Contract Writing	6
Agency Law	3
Fair Housing	2
Ethics/Standards of Conduct	3
Risk Management	3
Escrow Management	3
Real Estate Law	8
Current Industry Issues & Trends	2

TOTAL HRS = 30

Questions?
Contact DAAR at
(703) 777-2468 or email
info@dullesarea.com.

**New Member Orientation is a free training required by DAAR for all newly licensed REALTORS®. Must be completed within 180 days of membership.

REGISTER NOW

Members:
Per Class = \$6/Credit Hour
30-Hr Package = \$160

Nonmembers:
Per Class = \$8.30/Credit Hour
30-Hr PLE Package = \$225

To Register:
Complete and submit
form on reverse
OR register online at
dullesarea.com.

New Agents PLE Classes

SEPTEMBER

- **Sept 7**
RE Law/Board Rules & Regs
8:30 to 4:30 p.m. / 8 Hrs RE Law
- **Sept 14**
Risk Management
9 to Noon / 3 Hrs Risk Mgmt
Escrow Management
1 to 4 p.m. / 3 Hrs Escrow Mgmt
- **Sept 20**
Realtor Ethics
8 to 11a.m. / 3 Hrs Ethics
Real Estate Agency Law
Noon to 3 p.m. / 3 Hrs Agency
Fair Housing
3 to 5 p.m. / 2 Hrs Fair Housing
- **Sept 21**
RE Contracts
8 to 3 p.m. / 6 Hrs Contracts
Business Planning
3 to 5 p.m. / 2 Hrs Current Issues

*Oct 4 New Member Orientation

NOVEMBER

- **Nov 1**
Risk Management
9 to Noon / 3 Hrs Risk Mgmt
Escrow Management
1 to 4 p.m. / 3 Hrs Escrow Mgmt
- **Nov 8 ****
Realtor Ethics**
8 to 11a.m. / 3 Hrs Ethics
Real Estate Agency Law**
Noon to 3 p.m. / 3 Hrs Agency
Fair Housing**
3 to 5 p.m. / 2 Hrs Fair Housing
- **Nov 9**
RE Law/Board Rules & Regs
8:30 to 4:30 p.m. / 8 Hrs RE Law
- **Nov 15**
RE Contracts
8 to 3 p.m. / 6 Hrs Contracts
Home Financing: Just the Basics
3 to 5 p.m. / 2 Hrs Current Issues

*Dec 6 New Member Orientation

** Held at Patrick Henry College, Purcellville

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Class/Course Registration Form



Fax to (703) 771-9787 / Email to info@dullesarea.com
Mail to 21720 Red Rum Dr., #177, Ashburn, VA 20147
Questions? Contact Teresa Kirkhart at tkirkhart@dullesarea.com / (571) 291-9805.

Or Register Online at dullesarea.com

NAME: _____ FIRM: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

- | | |
|----------------|-----------------|
| Class 1: _____ | Class 6: _____ |
| Class 2: _____ | Class 7: _____ |
| Class 3: _____ | Class 8: _____ |
| Class 4: _____ | Class 9: _____ |
| Class 5: _____ | Class 10: _____ |

Payment Method:

TOTAL DUE: \$ _____ VISA MC AMEX CHECK ENCLOSED

CC#: _____

Exp. Date: _____ CSC: _____

Cardholder: _____

Signature: _____