



Yvonne Jansen

Pangle & Associates

Yvonne is a well-respected and growing leader in urban sales and marketing practices, having earned a reputation for excellence through her partnerships with luxury and urban home builders throughout Northern Virginia. With an extensive background in sales, marketing, and escrow management, Yvonne has successfully managed & Marketed nearly \$271+ million in new home real estate developments for some of the region's most high-profile development projects since 1990.

Recently, Yvonne has shifted the focus of the organization to managing, re-positioning, and selling general brokerage, luxury homes, new home builder construction, investor and land sales. Through her work with Loudoun County Real Estate, Ms. Jansen has fortified her knowledge base of virtually every Loudoun County sub-market and possesses a unique marketing advantage based on her understanding of the subtle nuances of various areas and neighborhoods throughout Loudoun County.