**DAAR Ambassador Talking Points**

***Week of March 26, 2018***

**Industry Updates**

***Submit Your Ideas for DAAR’s 2019 Legislative Proposals – Deadline is April 1st***

Let agents know that if they are concerned about an issue that impacts the real estate industry, they can submit their idea on how to fix it legislatively to info@dullesarea.com for inclusion into DAAR’s legislative proposals to the Virginia REALTORS®. For more information see <https://dullesarea.com/2018/03/21/submit-your-ideas-for-daars-2019-legislative-positions/>

***Commemorate the 50th Anniversary of the Fair Housing Act***

Encourage agents to join DAAR in Commemorating the Fair Housing Act! April 2018 marks the 50th Anniversary of enactment of the Fair Housing Act of 1968. In honor of this tremendous achievement, the Loudoun County Board of Supervisors will present a Resolution commemorating this historic milestone with DAAR leadership on Tuesday, April 3, 2018, starting around 6pm at the Loudoun County Government Center, 1 Harrison Street, SE, Leesburg, VA 20175, 1st Floor. It would be great to pack the room with DAAR Members! For more information see <https://dullesarea.com/2018/03/21/commemorate-the-50th-anniversary-of-the-fair-housing-act/>

**For Your Business**

***Did you know there's a Legal Hotline for all Virginia REALTORS®?***

Did you know that Virginia REALTORS®, your state association, now offers a Legal Hotline to all REALTOR® members? REALTORS® simply login to the Virginia REALTORS® website with their NRDS ID and password to submit questions. The member’s broker will receive notification of your question and the Virginia REALTORS® Legal Team will address questions efficiently in the order received. For more information see [*https://dullesarea.com/2018/01/14/virginia-realtors-now-offers-legal-hotline-to-all-realtormembers-2/*](https://dullesarea.com/2018/01/14/virginia-realtors-now-offers-legal-hotline-to-all-realtormembers-2/)

**Events and Education**

***Economic Summit: What’s in Store for Housing and Beyond – 4/6***

Encourage members to attend DAAR’s Economic Summit: *What’s in Store for Housing and Beyond* on Friday, April 6th, 8-11AM at Loudoun County School Administration Building, 21000 Education Court, Ashburn, VA. This annual signature event offers an opportunity for REALTORS® in the Northern Virginia and Loudoun County area to understand housing and economic trends and forecast for the rest of 2018 and beyond.

Featured speakers include Mr. Buddy Rizer, Executive Director, Loudoun County Economic Development, who will discuss projected economic development and growth in Loudoun County with an eye on Metrorail, data centers and key industry target areas; Mrs. Danielle Hale, Chief Economist, realtor.com, who will provide a forecast of national and regional residential and commercial real estate market trends; and Dr. Terry Clower, Director, George Mason University Center for Regional Analysis, who will discuss current residential and commercial market trends in Loudoun County and Northern Virginia .

Registration fee of $25 Member (early-bird before 3/30), $35 Member (regular registration), $45 non-member includes breakfast and materials. For more information visit <https://dullesarea.com/education/economic-summit-whats-in-store-for-housing-and-beyond-4-6/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*