**DAAR Ambassador Talking Points**

***Week of March 12th, 2018***

**For Your Business**

***Topic #1: Charting the Changes: Bright MLS Provides Important Update to Subscribers***

A message was forwarded last week to all Bright MLS subscribers providing an update on past, present and future changes to expect with the system. Over the past year they have been busy building the foundation of the new Bright MLS system and on continued alignment of fees and policies across the entire Bright footprint. There have been challenges and we should expect more moving forward, but they are using our comments and suggestions to improve their systems and services to provide you with the MLS you need**.**

Click here for the message sent to all members this week <https://dullesarea.com/2018/03/09/charting-the-changes-bright-mls-provides-important-update-to-subscribers/>

Please let agents in your office know that to assist DAAR with describing challenges with the system to Bright MLS, we are asking them to submit specific issues and experiences via this online form <https://dullesarea.wufoo.com/forms/z3id8kw15jlir2/> (located in the post above). Experiences relayed will be used in raising awareness with Bright MLS so they can work toward improving the system.

***Topic #2: SentriLock Releases the Latest Bluetooth® REALTOR® Lockbox***

As of March 12, 2018, only the new version of the SentriLock lockbox will be available for purchase at DAAR for $110.95. The key enhancements will include an external power port, expanded battery life and improved weather resistance.

For more information, visit DAAR or view <https://dullesarea.com/2018/03/09/important-notice-sentrilock-has-released-the-newest-bluetooth-realtor-lockbox/>

**DAAR Events**

***Topic #3: DAAR's REALTOR® Awards Ceremony takes place on Wednesday, March 14th, 5PM at 1757 Golf Club*** REALTOR® professionals who have reached exceptional levels in various categories during DAAR’s Production Awards and Circle of Excellence Ceremony. Award categories include Anniversary Awards, Circle of Excellence, Top Producer, Top Producer Team, Circle of Excellence, Jeannette Newton Community Leadership and Rookie of the Year. To register visit [www.dullesarea.com](http://www.dullesarea.com) or email info@dullesarea.com.

**Did You Know?**

***Topic #4: NAR Code of Ethics: Course Completion is Required by Dec. 31, 2018***

All REALTORS® must complete two-and-a-half hours of Code of Ethics training within given two-year cycles according to NAR policy by December 31, 2018.

Below are the dates for the Code of Ethics classes offered at DAAR which are FREE of CHARGE to DAAR members:

* Apr. 18, 2018 – 8 to 11 a.m.
* Jul. 11, 2018 – 8 to 11 a.m.
* Sept. 19, 2018 – 8 to 11 a.m.

You will receive 3 CE or PLE credits along with fulfilling your mandatory NAR requirement. To register for one of the classes offered at DAAR, please log-in with your DAAR credentials via [www.dullesarea.com](http://www.dullesarea.com)

To view the post see <https://dullesarea.com/2018/03/02/nar-code-of-ethics-completion-required-by-dec-31-2018/>

***Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or*** ***cwindle@dullesarea.com***