**DAAR Ambassador Talking Points**

***Week of March 5th, 2019***

**For Your Business**

***Topic #1: DPOR Now Accepting Applications with Electronic Signatures***

DPOR is now accepting applications with electronic signatures on them. This update is a significant perk for all REALTORS®, but particularly for firms that have remote offices. All forms can now be signed electronically instead of individuals having to sign a hard copy and then send the document back and forth. For more information, contact DPOR’s Real Estate Board at (804) 367-8552 or visit <http://www.dpor.virginia.gov/Boards/Real-Estate/>

For the full post see <https://dullesarea.com/2018/03/02/dpor-now-accepting-applications-with-electronic-signatures/>

***Topic #2: Looking for Consumer Facing Content? Free Articles for You***

The National Association of REALTORS’ consumer-facing website, HouseLogic, features information and tips for property owners who want smart solutions to enjoy, improve, and maintain their home; for buyers ready to find their happy place; and for sellers ready for their next chapter! This month, the site has four new feature articles focused on making kitchens and bathrooms look stunning without compromising on their toughness and durability. REALTORS® can share with their clients as part of their outreach and marketing efforts. To access the articles, visit <https://www.houselogic.com>

For the full post see <https://dullesarea.com/2018/03/02/need-client-outreach-content-consumer-facing-articles-for-you/>

**Industry Updates**

***Topic #3: Your Clients May Need to Register for Renting Out Rooms in Their Homes***

Loudoun County stepped closer to creating a registration process for homeowners who rent out rooms in Loudoun County. County staff is working on a draft ordinance to put in place a free registration process for people who offer short-term room rentals. Once complete, the public will have an opportunity to comment on the draft ordinance.

For more information, see <https://dullesarea.com/2018/03/02/phase-i-part-ii-your-clients-may-need-to-register-for-renting-out-rooms-in-their-homes/>

**Did You Know?**

***Topic #4: NAR Code of Ethics: Course Completion is Required by Dec. 31, 2018***

All REALTORS® must complete two-and-a-half hours of Code of Ethics training within given two-year cycles according to NAR policy by December 31, 2018.

Below are the dates for the Code of Ethics classes offered at DAAR which are FREE of CHARGE to DAAR members:

* Apr. 18, 2018 – 8 to 11 a.m.
* Jul. 11, 2018 – 8 to 11 a.m.
* Sept. 19, 2018 – 8 to 11 a.m.

You will receive 3 CE or PLE credits along with fulfilling your mandatory NAR requirement. To register for one of the classes offered at DAAR, please log-in with your DAAR credentials via [www.dullesarea.com](http://www.dullesarea.com)

To view the post see <https://dullesarea.com/2018/03/02/nar-code-of-ethics-completion-required-by-dec-31-2018/>

***Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or*** [***cwindle@dullesarea.com***](mailto:cwindle@dullesarea.com)