**DAAR Ambassador Talking Points**

***Week of April 30th, 2018***

**Industry Updates**

***Topic #1: MRIS Bright MLS Provides Update on Challenges with System Performance***

Last week, DAAR received communications from several members concerning issues submitted to MRIS Bright MLS including system slowness, auto email malfunction, new listing notification lag to clients, Showing Time and contract status inaccuracies, and customer service center response time. In response to these and other issues, MRIS Bright MLS provided an update to subscribers <https://dullesarea.com/2018/04/26/mris-bright-mls-provides-update-on-challenges-with-system-performance/>

Please remind agents who are experiencing challenges receiving resolutions to issues are welcome to communicate those issues via info@dullesarea.com. Challenges relayed will be directly submitted to our MRIS Bright MLS regional representative for support and resolution.

**For Your Business**

***Topic #2: Virginia REALTORS® Legal Hotline FAQs: EMD, Advertising, POA and more..***

Risk management is at the heart of professional real estate practice. The Virginia REALTORS® collect the most commonly asked legal hotline questions and answers covering a broad range of topics including EMD, advertising, POA, broker supervision and more. Encourage agents to read the informative six-page document to reduce their risk <https://dullesarea.com/2018/04/26/what-are-the-top-questions-asked-of-the-virginia-realtors-legal-hotline/>

***Topic #3: Did you know that Loudoun County Offers Homeownership Grants for Employees?***

Let agents know that if they are working with a buyer who is an employee of Loudoun County Government, they may be eligible for the Loudoun County’s Public Employee Homeownership Grant Program (PEG). The program offers a grant of a secured loan to employees of the County of Loudoun, Loudoun County Public Schools and Courts and Constitutional officers. For more information visit <https://dullesarea.com/2018/04/26/loudoun-county-offers-homeownership-grants-for-employees/> or contact Beth Rosenberg, Loudoun County Department of Family Services, beth.rosenberg@loudoun.gov

**Events and Education**

***Topic #4: All Hands on Tech Workshop! Thursday, 5/3, 9AM-4PM***

Let agents know that they can hear from our MRIS Bright MLS regional representative Kim Mingo who will cover core products and features of the system, learn how to obtain online presence and productivity with Placester from Blake Showhalter, Marketing Director, Atoka Properties, uncover the latest Apps that help with business productivity as well as an overview of Smart Homes from John Showhalter Marketing Director, Vesta Settlements and discover the next level of social media from Scott Lee, MBH Group. $20 member ($30 non-member) registration fee includes lunch. For more information click here <https://dullesarea.com/education/all-hands-on-tech-5-3/>

Q*uestions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*