**DAAR Ambassador Talking Points**

***Week of June 4th, 2018***

**Industry Updates**

***Topic #1: Survey to Help Improve Broadband in Loudoun County***Now more than ever, high-speed internet access is critical in the real estate market. Access to broadband promotes economic growth and expands opportunities for home sales. Let agents know that they have a unique opportunity to share their perspective and help Loudoun County Supervisors know about broadband service in their area via an online survey at [www.loudoun.gov/BroadbandSurvey](http://www.loudoun.gov/BroadbandSurvey).

**Events and Education**

***Topic # 2: Last Chance to Register! Happy Hour at Quattro Goomba’s - Thursday, June 7th, 4-6PM*** Encourage agents to join us at Quattro Goomba's, 22860 James Monroe Highway, Aldie on Thursday, June 7th, 4-6PM to help raise funds for DARPAC! Help us reach our 2018 fundraising goal while enjoying fine artisan wines are homemade pizza crafted on the premise. $20 DARPAC investment includes two drinks, pizza and cornhole tournament. For more information and to register visit <https://dullesportal.ramcoams.net/Meetings/Registration/MeetingDetails.aspx?mid=96e32b10-6c1e-4fb5-bac2-fe6fa7e6c980>

***Topic #3: Need to Know: New Laws Effective July 1st Webinar – Wednesday, June 20th, 10AM*** Encourage agents to SAVE THE DATE for Virginia REALTORS® upcoming Legal Webinar on NEW LAWS: Wednesday, June 20th at 10:00 AM. Virginia REALTORS® Deputy General Counsel, Erin Barton, and Staff Counsel, Jon Haley, will provide an update on the laws that passed the 2018 General Assembly. Learn what you need to know before these new laws go into effect on July 1, 2018. This webinar will last approximately 45 minutes, including a question & answer session. For more information and to register visit <https://dullesarea.com/2018/05/31/newlaws/>

**Did you Know?**

***Topic #4 : All REALTOR® Members have Access to the Virginia REALTORS® Legal Hotline***

This free benefit for members is the fastest way to get vital answers on questions about Virginia real estate law, as well as timely information on legal and regulatory issues concerning the real estate industry. Questions must be submitted via an online form once you login (User ID – NRDS # and Password – Last Name) to the Virginia REALTORS® website via [*https://www.virginiarealtors.org/legal-hotline/*](https://www.virginiarealtors.org/legal-hotline/)*.* Questions are be answered in the order they are received. Return calls will be made between 8:30 a.m. and 4:00 p.m., Monday-Friday. Every effort will be made to contact you within four (4) business hours after you submit your question.

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*