**DAAR Ambassador Talking Points**

***Week of June 11th, 2018***

**Industry Updates**

***Topic # 1 NAR General Counsel Addresses Real Estate Competition in DOJ-FTC Workshop*** NAR general counsel Katie Johnson was among a distinguished group of panelists at [What’s New in Residential Real Estate Brokerage Competition](https://www.ftc.gov/news-events/events-calendar/2018/04/whats-new-residential-real-estate-brokerage-competition-ftc-doj) (link is external), a June 5, 2018, workshop on competition in real estate sponsored jointly by the Federal Trade Commission and the Department of Justice. NAR asserts that innovation, competitive forces, and consumer choice have never been stronger. For more information, visit <https://www.nar.realtor/nar-general-counsel-addresses-real-estate-competition-in-doj-ftc-workshop>

***Topic #2: Call for Virginia REALTORS Applications: 2019 Committees – Deadline June 29th***

Virginia REALTORS® is now accepting applications for 2019 Committee volunteers. If agents are interested in an opportunity to have a direct impact on the state level, all are encouraged to apply. REALTOR® organization committee participation at the local, state and national level is a great way to make new contacts, learn about the new trends in the industry, and have a hand in shaping the direction of industry. The completed form is due to Virginia REALTORS® by 5:00 PM on Friday, June 29, 2018. For more information visit the website via <https://dullesarea.com/2018/05/04/call-for-virginia-realtors-applications-2019-committees/>

**Events and Education**

***Topic # 3 June is Homeownership Month: Spotlight on Local Government Programs*** June is National Homeownership Month, a time to celebrate and promote the American Dream of owning a home. REALTORS® know that homeownership is the best investment an individual can make to build their personal wealth. June is a time to reiterate what REALTORS® across the country have always known, that it is in the best interest of the nation that anyone who is able and willing to assume the responsibilities of owning a home should have the opportunity to pursue that dream in a safe, responsible way. Throughout the month, we will highlight important programs available at the local, state and national level that promote the dream of homeownership. For more information, visit <https://dullesarea.com/2018/06/06/june-is-national-homeownership-month/>

**Did you Know?**

**Topic #4 Contract Forms Now only $20 Annually via ZipForms®** DAAR REALTOR® members can access NVAR contract forms via zipForms® for $20 a year. Agents can streamline their workflow and take advantage of this opportunity to gain access to the industry-leading technology that will save time and deliver your best success. For more information and instructions on how to sign up view the <https://dullesarea.com/wp-content/uploads/2018/06/Dulles-2-sided-flyer_FINAL_C.pdf> or visit <https://dullesarea.com/2018/06/07/contract-forms-now-only-20-per-year-via-zipforms/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*