**DAAR Ambassador Talking Points**

***Week of June 25th, 2018***

**Industry Updates**

*Topic #1: NVAR Standard Form Changes – Effective July 1st, 2018* Let agents know that NVAR has revised certain forms effect July 1st, 2018 <https://dullesarea.com/2018/06/17/nvar-standard-form-changes-effective-july-1st-2018/>. Changes will be reviewed during DAAR’s Contracts class on Wednesday, July 18th, 10-11AM. For more information and to register click here <https://dullesportal.ramcoams.net/Education/Registration/Details.aspx?cid=c99b002a-7c51-48a7-9edd-15b544bc7fb3>

*Topic #2: Need to Know: New Laws Effective July 1st Webinar* Earlier this month, Virginia REALTORS® Deputy General Counsel, Erin Barton, and Staff Counsel, Jon Haley, provided an update on the laws that passed the 2018 General Assembly. Learn what you need to know before these new laws go into effect on July 1, 2018. This webinar will last approximately 45 minutes, including a question & answer session. For more information visit <https://dullesarea.com/2018/06/21/newlaws/>

*Topic #3: What the Association Health Plan Rule Means for REALTORS®* The U.S Department of Labor (DOL) has finalized its long-awaited Association Health Plan (AHP) rule to expand the definition of “employer” to include “working owners.” This change allows real estate professionals and other self-employed individuals to participate in association health plans signaling a major step in the right direction but legal and other challenges may lie ahead. To read about the progress on this issue visit <https://dullesarea.com/2018/06/22/department-of-labor-expands-association-health-plans/>

Topic #4: Weigh in on the Future of Housing near the Loudoun Gateway Station (Route 606) – Workshops on 6/27 and 6/28 One of the primary reasons why Loudoun County has not planned new housing developments close to the future Loudoun Gateway Station (Route 606) is because of aircraft noise. The limitation of housing near the Loudoun Gateway Station is based in part on a twenty-year old Airport noise study, the 1995 noise contour lines, and a 2005 Environmental Impact Statement. On October 12, 2016, DAAR recommended that a new noise study be commissioned. Now, nearly 25 years later, a new noise study is being conducted and the noise contour maps will be updated! Encourage agents to learn more about this issue and their thoughts on the future of housing near this metro station by attending one of two workshops. For more information visit <https://dullesarea.com/2018/06/22/will-there-be-housing-near-the-loudoun-gateway-station/>

**Did you Know?**

*Topic #4: Last Call for Virginia REALTORS Applications: 2019 Committees – Deadline is 6/29*

Virginia REALTORS® is now accepting applications for 2019 Committee volunteers. If agents are interested in an opportunity to have a direct impact on the state level, all are encouraged to apply. REALTOR® organization committee participation at the local, state and national level is a great way to make new contacts, learn about the new trends in the industry, and have a hand in shaping the direction of industry. The completed form is due to Virginia REALTORS® by 5:00 PM on Friday, June 29, 2018. For more information visit the website via <https://dullesarea.com/2018/05/04/call-for-virginia-realtors-applications-2019-committees/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*