**DAAR Ambassador Talking Points**

***Week of July 9, 2018***

**Industry Updates**

*Topic #1: Update - MRIS and TREND Conversion to Bright by the End of Year* DAAR was informed this week that kick off meetings are underway for planning the conversions of MRIS and TREND subscribers to the Bright MLS system. Leadership teams of brokers, agents and association executives are being formed to provide insight into their needs and to ensure critical information and capabilities they rely on are in the Bright system when they start using it. These teams will be engaged in the process to make decisions, understand the rationale behind them and decide who can advocate for why the changes got made afterwards. The goal is to have all subscribers on the Bright system by December 31, 2018. Questions? Contact Christine Windle, CEO, DAAR, 571-291-9803 or cwindle@dullesarea.com. Issues with the MRIS a Bright MLS system? Encourage agents to describe the issue and send to info@dullesarea.com

*Topic #2: NAR Call for Action: Congress Must Reauthorize the National Flood Insurance Program* Let agents know that the current National Flood Insurance Program (NFIP) is set to expire on July 31st if there is no Congressional action. Without federal flood insurance, millions of home and small business owners in 22,000 communities nationwide will not be able to obtain insurance to protect their property against flooding! This will cause an estimated delay or cancellation of 1,400 transactions every day. To help encourage Congress to act, participate in NAR’s Call for Action to all REALTORS® by visiting [www.realtorparty.com](http://www.realtorparty.com).

**Events and Education**

*Topic #3: Don’t Delay – NAR Code of Ethics Required by 12/31/18. Take the Course This Week* Let agents know that all REALTORS® must complete two-and-a-half hours of Code of Ethics training within given two-year cycles according to NAR policy. The current cycle ends this year on December 31, 2018. Encourage agents to take next week’s class on July 11th, 2018, 8-11AM at DAAR, FREE of CHARGE! For more information see <https://dullesarea.com/2018/06/27/nar-code-of-ethics-completion-required-by-dec-31-2018/>

*Topic #4: Virginia REALTORS® State Convention Registration is now Open*! CNBC Senior Analyst and Financial Industry Expert Ron Insana and acclaimed negotiation expert Chris Voss, as well as panel discussions on a variety of career-accelerating topics are planned as part of ACCELERATE 2018 in Norfolk, Sept 25-27! Encourage agents to join us as this amazing event as we celebrate the installation of Virginia REALTORS® 2019 President Beckwith Bolle, past President of DAAR. Click here for more information <https://www.virginiarealtors.org/events/annualconvention2018/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*