**DAAR Ambassador Talking Points**

***Week of July 23, 2018***

**Events and Education**

*Topic #1: You’re Invited: A Night of Brews and Baseball in Purcellville on Wednesday, July 25th*  Encourage agents to join us for a *Night of Brews & Baseball* hosted by Access National Bank on Wednesday, July 25th in Purcellville! We'll meet for drinks and food at 5:30 pm at the newly-opened Dragon Hops Brewing and then head over to the Purcellville Cannons ball game at 7:00 pm at Fireman's Field*.* For more information visit <https://dullesarea.com/2018/07/19/youre-invited-a-night-of-brews-baseball-wednesday-july-25-2018-in-purcellville/>.

*Topic #2: Join us for Safety Matters: Safe Business is Smart Business on Monday, September 17th, 10AM-12PM, DAAR, Ashburn* Encourage agents to sign up for a FREE safety class featuring Deputy Ethan Martin, Loudoun County Sheriff’s Office and Allan Marteney, Broker, Atoka/Middleburg Properties. Agents will learn about current criminal activity trends in Loudoun County and beyond impacting real estate, how to quickly assess a potentially dangerous situation and take appropriate action, minimizing exposure to risk, effectively following safety best practices when showing property, conducting an open house, working in the office, and driving alone or with clients or customers and learn how to safeguard personal data as well as practice prudent use of social media, and mobile phone technology. For more information, visit <https://dullesarea.com/2018/07/19/safety-matters-safe-business-is-smart-business-september-17th-10am-12pm/>

**Did you Know?**

*Topic #3: All REALTORS® have Access to the Tech Helpline – 1800-276-4216!*The Tech Helpline is a REALTOR® benefit offering support for hardware, software, networking and digital devices. Please let agents know that they can contact friendly and knowledgeable analysts via phone, e-mail, or online chat for help with any device. The Tech Hotline will troubleshoot problems and offer solutions, often by ‘remoting in’ to your computer while you relax apparently. The customer care team can advise you on hardware and software purchasing, and most importantly, they are especially attuned to your needs as a REALTOR®. For more information, visit <https://www.virginiarealtors.org/for-members/resources/tech-hotline/>

*Topic # 4: 2019 Virginia REALTORS®, NAR and DAAR Dues Invoices Distributed*

Remind agents that emails were distributed requesting payment of their invoice for the National Association of REALTORS, Virginia REALTORS® and DAAR dues for 2019 as follows which are due on July 30th\*:

|  |  |
| --- | --- |
| **Sales Agents** |  |
| NAR | $   185 |
| Virginia REALTORS® | $   155 |
| DAAR | $   355 |
| Voluntary RPAC | $     40 |
|  | **$   735** |

*\*Please note that payments received after November 1st shall include a late fee of $50. Membership in DAAR shall be suspended for any members whose payments are not received by January 1st, 2019.*

For more information and explanation on dues visit <https://dullesarea.com/2019annualduesinfo/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*