**DAAR Ambassador Talking Points**

***Week of July 30, 2019***

**Membership Alert**

*Topic # 1: 2019 Virginia REALTORS®, NAR and DAAR Dues Invoices Distributed*

Remind agents that emails were distributed requesting payment of their invoice for the National Association of REALTORS, Virginia REALTORS® and DAAR dues for 2019 as follows which are due on July 31st\*:

|  |  |
| --- | --- |
| **Sales Agents** |  |
| NAR | $   185 |
| Virginia REALTORS® | $   155 |
| DAAR | $   355 |
| Voluntary RPAC | $     40 |
|  | **$   735** |

*\*Please note that payments received after November 1st shall include a late fee of $50. Membership in DAAR shall be suspended for any members whose payments are not received by January 1st, 2019.*

For more information and explanation on dues visit <https://dullesarea.com/2019annualduesinfo/>

**Career Track and Networking**

*Topic #2: DAAR RECHARGE and Expo Conference Features A&E Hoarder Show Expert Matt Paxton*Encourage your agents to plan ahead and register for DAAR's all-day REALTOR RECHARGE and Expo on Thursday, October 25th, at the Embassy Suites Hotel featuring Matt Paxton, one of the top hoarding clean-up experts who has appeared in over 80 episodes of the A&E TV Show *Hoarders*. National Association of REALTORS® leading technology expert Nobu Hata will also provide an update on the state of real estate technology and marketing. $15 registration fee includes breakfast, lunch, materials and expo featuring top-notch service providers showcasing the latest in real estate products and services. For more information visit <https://dullesarea.com/realtor-recharge-agenda/>

**Get Involved!**

*Topic # 3: It’s Your Time to Lead: Join DAAR’s Board of Directors – Apply by 8/17* DAAR is seeking candidates to become part of the DAAR Board of Directors (BOD). Agents must be a member for two years, attend a twenty-minute interview on Thursday, August 23rd and be able to commit to meeting every other month during their three-year term (begins 1/1/19 – 12/31/21). Let agents know that if they are interested in applying, please do so by Friday, August 17th. For more information and the nomination form see <https://dullesarea.com/2018/06/28/its-your-time-to-lead-join-daars-board-of-directors-apply-by-8-17-18/>

Topic #4: Get the Most out of Membership – Join a DAAR Committee Today! One of the many benefits of membership is the opportunity to join a DAAR committee of interest. Serving as a committee member will not only help guide the services and resources the Association provides to members but can benefit your business and work as a real estate professional. The networking opportunities are invaluable, the insight you gain into this industry is amazing. As a bonus, the peers serving on the committee with you become friends, mentors and colleagues to call on for help, ideas or information.

Let agents know that as a member of DAAR, we value your input and ideas. Encourage agents to consider joining one of Association’s committees and help shape the future of the association and the real estate industry. For more information, visit <https://dullesarea.com/2018/06/11/get-the-most-out-of-membership-join-a-daar-committee-today-2/> for online sign-up or contact Christine Windle, CEO, DAAR, 571-291-9803 or info@dullesarea.com for more information.

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*