**DAAR Ambassador Talking Points**

***Week of August 13th, 2018***

**Industry Updates**

*Topic #1: Share Your Views on Residential Development in the Transition Policy Area by August 24* A survey emailed to every member provides a brief background on a proposal to strategically place development in the Transition Policy Area in Loudoun County. Members are being asked to help DAAR formulate its position on this topic by providing their input. Please encourage members to submit their views via this survey by COB August 24th: <https://bit.ly/2npQW9Z>

**Career Track**

*Topic #2: Doors Opening: NVAR/DAAR Commercial and Residential Bus Tour – Friday, September 14th* Encourage agents to register for the NVAR/DAAR Commercial and Residential Bus Tour on Friday, September 14th, 8AM-2PM. Agents will learn about the booming real estate market around Metro stations in Arlington, Fairfax and Loudoun Counties. Hear from developers, executives and public officials about the projects that are shaping the future of Northern Virginia and beyond. Registration fee of $50 includes breakfast, tour, lunch and materials. Seating is limited. Encourage agents to sign-up online today to reserve your spot via <https://dullesarea.com/2018/08/09/doors-opening-nvar-daar-commercial-and-residential-bus-tour-9-14/>

**Get Involved!**

*Topic # 3: Last Chance to submit!! Apply for DAAR’s Board of Directors – Deadline is Friday, August 17th* DAAR is seeking candidates to become part of the DAAR Board of Directors (BOD). Agents must be a member for two years, attend a twenty-minute interview on Thursday, August 23rd and be able to commit to meeting every other month during their three-year term (begins 1/1/19 – 12/31/21). Let agents know that if they are interested in applying, please do so by Friday, August 17th. For more information and the nomination form see <https://dullesarea.com/2018/08/08/its-your-time-to-lead-join-daars-board-of-directors-apply-by-8-17-18/>

**Did You Know?**

*Access National Bank Offers Great Rates (plus NO FEE any ATM) for REALTOR® Members* DAAR REALTOR® members can now take advantage of an exclusive offer from Access National Bank on an above-market interest rate Executive Checking account, fee-free any ATMs, free checks (select styles) and more. For more information visit <https://dullesarea.com/2018/08/09/access-national-bank-offers-great-rates-plus-no-fee-any-atm-for-realtor-members/> or contact Tom Ciolkosz, Senior Vice President, Access National Bank, 703.737.3491 or tciolkosz@accessnationalbank.com NMLS#: 1278555.

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* [*cwindle@dullesarea.com*](mailto:cwindle@dullesarea.com)