**DAAR Ambassador Talking Points**

***Week of November 4, 2018***

***Career Track***

***Topic #1: Register for Bright MLS Conversion Training Classes in our Region*** The transition for members to Bright MLS began last week. On Monday, October 29th, members should have received their login information for the new Bright MLS system (BrightMLS.com) by email. If you did not receive your credentials, please contact ASAP Vernon Jones, Bright MLS, [vernon.jones@brightmls.com](mailto:vernon.jones@brightmls.com). Please login, learn to navigate around the new system, perform searches, update your information, check your listings and prepare your clients for the change during this this three-week preview period which ends on November 20th (for more information see <https://dullesarea.com/2018/10/25/learn-about-the-bright-mls-now-in-advance-of-11-20-conversion/>). IMPORTANT!! Bright MLS is offering *Conversion to Bright* training classes to help you get to know the new Bright system. All Bright classes are free and walk-ins are welcome. You can register by logging in here <http://www.brightmls.com/training> with your Bright MLS ID and password. As always, your feedback is appreciated as the process moves forward via <https://bit.ly/2HJfjrQ>

***Industry Updates***

***Topic #2 You’re Invited: Meet Loudoun County Supervisor Geary Higgins*** On Wednesday, November 7, 2018, 9:30-11:30AM, members of the DAAR Government Affairs Committee will meet with Loudoun County Supervisor Geary Higgins (Catoctin) at DAAR in Ashburn to learn more about his priorities and areas of focus as Chairman of the Transportation and Land Use Committee and on critical issues related to housing availability and affordability. If you are interested in participating in the discussion, please contact Brenda Morton at (703) 777-2468 or [bmorton@dullesarea.com](mailto:bmorton@dullesarea.com) so we can plan for seating.

***Topic #3: It's Time to Vote - Election Day is November 6th!*** On Tuesday, November 6th, a General Election will be held at all precincts in Loudoun County. On the ballot will be candidates for United State Senator, United States House of Representatives, two Constitutional Amendments, and two Loudoun County bond questions. Additionally, some residents will vote to fill Town Mayor or Town Council seats. All members are strongly encouraged to exercise their right to vote! Polls will be open from 6:00 a.m. to 7:00 p.m. For more information, visit <https://dullesarea.com/2018/11/02/its-time-to-vote-2/>

***Topic #4: Attend the Nov. 7th Planning Commission Hearing to Support More Affordable and Attainable Housing!*** Did you know that the average sales price of a home in Loudoun County last month was [$522,303](https://dullesarea.com/resources/loudounmonthlysalesstats2017/)? Please join us and help say YES! for housing that is more affordable and attainable at the Loudoun County Planning Commission’s public input session on the draft [Loudoun 2040 plan](https://www.loudoun.gov/Loudoun2040) on Wednesday, November 7, 2018 at 6:00pm at the Board Room of the County Government Center, located at 1 Harrison Street, SE in Leesburg, VA. For more information, visit <https://dullesarea.com/2018/11/02/advocates-in-action-attend-the-nov-7th-planning-commission-hearing/>

***Did You Know?***

***Topic #5: Amazon Close to a Decision for HQ2*** <https://www.washingtonpost.com/local/amazon-in-advanced-talks-about-putting-hq2-in-northern-virginia-those-close-to-process-say/2018/11/02/9be831d6-d7c0-11e8-aeb7-ddcad4a0a54e_story.html?noredirect=on&utm_term=.8c10466b2345>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* [*cwindle@dullesarea.com*](mailto:cwindle@dullesarea.com)