

NEVER WORK FOR FREE AGAIN

With the ABR®
designation

September 11 & 12, 2019

8:00AM – 4:30PM

Early-Bird thru 9/04/19

Members: \$199

Non-Members \$249

Arm yourself with the skills
you need to make your
brokerage extraordinary.

Get started with NAR's Accredited Buyer's Representative
(ABR®) Designation 2-Day Course.

After taking the course, you will learn how to:

- Earn loyalty from the homebuyer with the use of a buyer-broker agreement
- Gain the knowledge to train your agents to effectively and accurately represent clients on your behalf
- Teach your agents the difference between client and customer services

Strengthen your team and your bottom line.

Visit rebac.net/abr/benefits-brokers to learn more.

After 9/5/19
Members: \$249
Non-Members \$299
Lunch included

REGISTER TODAY!

Dulles Area Association of REALTORS®
21720 Red Rum Drive, #177
Ashburn, VA 20147
(703) 777-2468
www.dullesarea.com



Instructor:
Allan Marteney
40 years Real Estate
Experience!



NATIONAL
ASSOCIATION of
REALTORS®
Official Designation



Registration Form

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

Register: ABR 2-Day Designation (Lunch Provided)

- Member EB - 9/4/19 \$199 Non-Member EB - 9/4/19 \$249
- Member \$249 Non-Member \$299



PAYMENT METHOD:

TOTAL DUE: \$ _____

- VISA MC AMEX CHECK ENCLOSED

CC#: _____ Exp. Date: ____/____/____ CSC: _____

Cardholder: _____

Signature: _____

Questions? Contact Teresa Kirkhart : tkirkhart@dullesarea.com or (571) 291-9805.

Email: info@dullesarea.com

Fax: (703) 771-9787

Mail: 21720 Red Rum Dr., #177, Ashburn, VA 20147

Or Register Online at www.dullesarea.com