

# LEGISLATIVE MATTERS



*An update on local, state and federal issues of interest to the real estate industry.*

Dulles Area Association of REALTORS® Government Affairs Newsletter

Fall 2018

## You Can Be an Advocate in Action!

You have a chance to stand up for the real estate industry in Loudoun County! Right now, the comprehensive plan to guide the future growth and development in Loudoun County is being rewritten. The draft plan – called Loudoun 2040 – sets in place policies on where and what type of development could occur between now and the year 2040. We know there is a lack of housing that is affordable and attainable, and there are those who do not want much more housing developed in our County. We encourage you to become an Advocate in Action and say **YES!** for housing in Loudoun County to help address this critical situation.

On November 7<sup>th</sup>, there will be a public input session and we want you to attend. DAAR wants to make sure the decision makers know that we stand up for the real estate industry. If we don't act now, housing in Loudoun County will continue to be unaffordable and unattainable for many. To help us send the message of **YES!** for housing that is affordable and attainable, please **join us on Wednesday, November 7, 2018 at 6:00pm** at of the Board Room of the County Government Center, located at 1 Harrison Street, SE in Leesburg, VA. Holly Weatherwax and Lars Henriksen will deliver the DAAR position and we want to pack the room with DAAR members. Come early to get your sticker and show the Planning Commission that we all say **YES!** for housing that is affordable and attainable in Loudoun County. If you are interested in speaking at this session, contact Brenda Morton, (703) 777-2468 or [bmorton@dullesarea.com](mailto:bmorton@dullesarea.com)



## Get Your Real Estate Team Ready for the New Year!



Are you working as a real estate team? Did you know that if you work with at least one other person and advertise as a team there are new regulations that impact you effective January 1st, 2019? Join us to learn about the new regulations and how they may impact how you operate. *New Regulations for Real Estate Teams* will be held on Friday, November 16th, 9 – 11AM at DAAR, Ashburn.

Featured speaker and industry legal expert Sarah Louppe Petcher, S and T Law Group, will provide an overview of the new rules requiring teams to form a business entity (LLC, S Corp, Partnership, etc.) and obtain a business entity license, as well as the requirement that brokerage agreements must include the name and contact information of the supervising broker. This class is free for DAAR REALTOR® members, \$24 for non-members.

## Don't Forget to Vote on Tuesday, November 6th!

Did you know that about 79% of REALTORS® in Loudoun County vote? Let's make that 100% this year! On the November ballot will be candidates for United State Senator, United States House of Representatives, two Constitutional Amendments, and two Loudoun County bond questions. Additionally, some Loudoun County residents will vote to fill Town Mayor or Town Council seats.

To verify your registration and precinct information, visit the Virginia Department of Elections website by visiting <https://vote.virginia.gov>. Voters in the South Riding area of the Blue Ridge District may have changed precincts.

**Polls will be open from 6:00 a.m. to 7:00 p.m. on Tuesday, November 6, 2018.**



## In-Person Absentee Voting Locations and Schedule

Office of Elections

750 Miller Dr. SE, Suite C

Leesburg, VA 20175

Monday through Friday (September 21 through October 26) - 8:30 a.m. to 5:00 p.m.

Monday through Friday (October 29 through November 2) - 8:30 a.m. to 8:00 p.m.  
Saturday, October 27 and Saturday, November 3 - 8:30 a.m. to 5:00 p.m.

Cascades Senior Center

21060 Whitfield Place

Sterling, VA 20165

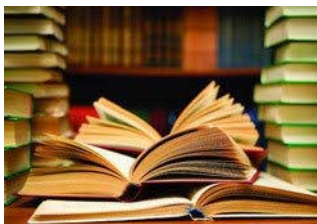
AND

Dulles South Multipurpose Center

24950 Riding Center Drive

South Riding, VA 20152

Monday through Friday (October 29 through November 2) - 4:00 p.m. to 8:00 p.m.  
Saturday, October 27 and Saturday, November 3 - 9:00 a.m. to 5:00 p.m.



## Attention Brokers and New Licensees — New 2019 Education Requirements

Beginning January 1, 2019, all brokers and new licensees (1 year or less) will have new education requirements. No hours were added to either broker requirements or PLE, however both have some of the existing hours allocated to specific topics.

### Brokers

Brokers must complete 2 hours of education learning about the broker supervision requirements in both the Code and the regulations as part of their already required 8 hours of education.

### New Licensees

Two hours of post-licensure education for licensees must be about real estate-related finance. All active new salesperson licensees must complete a Board-approved 30-hour post-license education (PLE) curriculum within one year of obtaining a salesperson license in order to remain on active status. For example, if your salesperson license was issued on January 1, 2015, you must complete all 30 hours no later than December 31, 2015.

## It's Wine Grab Season!

Register now to grab your bottle of wine at the [2<sup>nd</sup> Annual Wine Grab fundraiser](#). The Wine Grab will occur during the December 6<sup>th</sup> Annual Installation and Holiday Celebration. For just a \$20 investment, you will receive a ticket and entrance to the DAAR Wine Cellar. After the 2019 Board of Directors are installed, the doors to the Wine Cellar will open and you get to select a wrapped bottle of wine. You could walk away with a award-winning bottle of wine! All proceeds benefit DARPAC, which helps ensure that REALTORS® voice is heard in Loudoun County. Login to your DAAR account and **grab your ticket today!**



**DAAR Advocacy.** DAAR continues to advocate on your behalf with Loudoun County Supervisors, Virginia General Assembly members, and members of the U.S Congress. We appreciate the support of DAAR members and count on your help to advance issues that matter to the real estate industry. Your assistance helps DAAR to have a very active and robust Government Affairs program and to ensure that the REALTORS® voice is being heard.

**Visit <http://www.dullesarea.com/darpac/> to learn more!  
Support the issues that matter to your business. Support DARPAC!**

Contributions to Virginia REALTORS® RPAC are voluntary and are used for political purposes; they are not deductible for federal or state income tax purposes. Members may contribute more or less than the suggested amount and may refuse to contribute without reprisal. The National Association of REALTORS® or any of its state associations or local boards will not favor or disfavor any member because of the amount contributed. NAR has established state Federal RPAC Disbursement Allocations based on anticipated National RPAC needs. Thirty percent of all Major Investor contributions are sent to NAR to be applied to the Federal RPAC Disbursement Allocation and are charged against the limits under 2 U.S.C. 441a with the remaining seventy percent maintained for state and local usage. Decisions regarding Virginia REALTORS® RPAC contributions to meet the Federal RPAC Disbursement Allocation will be made throughout the fundraising year.

## Elected Officials

### United States Congress

Congresswoman Barbra Comstock (R-10)  
Senator Tim Kaine (D)  
Senator Mark Warner (D)

### Governor of Virginia

Ralph Northam (D)

### Attorney General

Mark Herring (D)

### Virginia Senators

- Senator Dick Black (R-13)
- Senator Barbara Favola (D-31)
- Senator Jennifer Wexton (D-33)
- Senator Jill Vogel (R-27)

### Virginia House of Delegates

- Delegate Kathleen Murphy (D-34)
- Delegate David Reid (D-32)
- Delegate Karrie Delaney (D-67)
- Delegate John Bell (D-87)
- Delegate Jennifer Boysko (D-86)
- Delegate David LaRock (R-33)
- Delegate Wendy Gooditis (D-10)

### Board of Supervisors

- Phyllis Randall, Chair, at-Large
- Ralph M. Buona, Vice Chair, Ashburn
- Suzanne M. Volpe, Algonkian
- Tony Buffington, Blue Ridge
- Ron Meyer, Broad Run
- Geary Higgins, Catoclin
- Matthew Letourneau, Dulles
- Kristen Umstattd, Leesburg
- Koran Saines, Sterling

## Contact Us

For questions or if you would like to get involved in DAAR's legislative efforts:

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