**DAAR Ambassador Talking Points**

***Week of December 10th, 2018***

***Industry Updates***

***Topic #1: Update from Bright MLS: 7 Need-to-Know Rules, Listing Status Changes, DOM and More*** Now that you’ve been using Bright as your MLS, you may have noticed some differences that weren’t quite so obvious when you first logged in, especially when you consider the rules, statuses and available property types. It’s important that you become familiar with these nuances, as well as the new rules and definitions that impact your listings. For more information visit <https://dullesarea.com/2018/12/06/update-from-bright-mls-7-need-to-know-rules-listing-status-changes-dom-and-more/>

***Topic #2: Dulles Area Association of REALTORS® 2019 Officers and Directors Installed*** Phyllis Stakem, Principal Broker at RE/MAX Select Properties, Inc., Ashburn, VA, was installed as the 2019 President of the Dulles Area Association of REALTORS® (DAAR) during the annual Holiday Party and Board Installation. The event took place on December 6, 2018 and included the installation of the eighteen local area REALTORS® and two Affiliate members who will serve as the 2019 DAAR Board of Directors. For details visit <https://dullesarea.com/2018/12/06/dulles-area-association-of-realtors-2019-officers-and-directors-installed/>

***Career Track***

***Topic #3: You’re Invited: NVAR Standard Forms Updates Class – Monday, 1/7, 10AM-12PM*** You’re invited to learn about updates to NVAR Standard Forms on Monday, January 7, 2019, 10AM-12PM, DAAR, Ashburn. Featured speaker Keith Barrett, Esq, Vesta Settlements, will review and answer questions regarding the latest changes effective January 1st, 2019. Free for DAAR Members. For more information and to register click here <https://dullesarea.com/2018/12/06/youre-invited-nvar-standard-forms-updates-class-monday-1-7-10am-12pm/>

***Did You Know?***

***Topic #4: Important Notice: Pay Dues for SentriLock by 12/20 to Avoid Late Fee*** Beginning in November, you received several emails from SentriLock notifying you that a renewal invoice has been added to your online account. The payment, due by Thursday, December 20th, 2018, can be made by logging on to the Sentrilock® website <https://lb.sentrilock.com/lbs/index/> or via phone by calling 877-327-9606. If payment is not received by December 20th, SentriCard will be suspended and a reactivation fee of $61.02 will be added to the total amount due. Suspended cards can be immediately reactivated via payment to SentriLock. For more information, visit <https://dullesarea.com/2018/12/05/important-notice-pay-dues-for-sentrilock-by-12-20-to-avoid-late-fee/>

***Topic #4:***

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* [*cwindle@dullesarea.com*](mailto:cwindle@dullesarea.com)