**DAAR Ambassador Talking Points**

***Week of January 28, 2019***

***Industry Updates***

***Topic #1: Obtain Answers and Insight in the Bright MLS Community Facebook Group*** Bright MLS recently launched a closed Facebook group for subscribers, created and moderated by expert Bright MLS staff. Bright MLS subscribers can join by clicking here and providing their subscriber ID <https://www.facebook.com/groups/BrightMLSCommunity>. For more information visit <https://dullesarea.com/2019/01/24/obtain-answers-and-insight-on-the-bright-mls-launches-community-facebook-group/>

***Build a Network: Get Involved in the Association***

***Topic #2: HELP WANTED: Volunteers Needed for Updating LAWS Resourceful Woman Thrift Store*** DAAR’s Community Service Committee is updating the Loudoun Abused Women’s Shelter (LAWS) Resourceful Woman Thrift Store which provides gently used and new clothing, books and household items at affordable prices for those in need. Sign-up for a shift to update their space from February 23rd-25th here <https://www.signupgenius.com/go/409094aadac22a2ff2-daar> or email Beth Fischel, [bfischel@dullesarea.com](mailto:bfischel@dullesarea.com) for more information. No carpentry talent required.

***Career Track***

***Topic #3: DAAR's REALTOR® Awards Ceremony takes place on Thursday, March 7th, 5PM at 1757 Golf Club*** REALTOR® professionals who have reached exceptional levels in various categories during DAAR’s Production Awards and Circle of Excellence Ceremony. Award categories include Anniversary Awards, Circle of Excellence, Top Producer, Top Producer Team, Circle of Excellence, Jeannette Newton Community Leadership, Rookie of the Year, Educator of the Year and Affiliate of the Year. To apply for these awards visit <https://dullesarea.com/membership/2018-daar-realtor-recognition-awards/>. To register for the event visit <https://bit.ly/2HwAeT3>

***Did you Know?***

***Topic #4: Did you Know? Listing Agents Can Use a CBS Code for Extra Layer of Security*** The call before showing code (CBS code) is an additional code you may need to enter before you can access the key compartment of a lockbox. It is an extra layer of security on the lockbox requiring an additional code before the key compartment will open. Not all lockboxes use a CBS code. A listing Agent may choose to use a CBS code to ensure that he/she knows about any showings prior to the actual showing date and time. An agent can find their CBS code on the website under their Default Lockbox Settings. Affiliate SentriCards are required to use a CBS Code on all lockboxes. For more information visit <https://dullesarea.com/2019/01/16/sentrilock-information-cbs-codes/>

*Questions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* [*cwindle@dullesarea.com*](mailto:cwindle@dullesarea.com)