**DAAR Ambassador Talking Points**

***Week of March 4th, 2019***

***Industry Updates***

***Topic #1: President’s Message: Addressing Challenges with Bright Remains a Top Priority*** Read an important update from DAAR President Phyllis Stakem about the Association’s effort to advocate on your behalf for improvements and changes to the Bright MLS system, the latest updates and improvements you can expect in the near future plus an easy way to seek help and share feedback. <https://dullesarea.com/2019/02/28/presidents-message-addressing-challenges-with-bright-remains-a-top-priority/>

***Events and Career Track***

***Topic #2: You’re Invited: Learn All About Tax Assessments on Real Property in Loudoun County*** Join members of the Government Affairs Committee, on Wednesday, March 6th, 9:30AM, who will meet with Bob Wertz, Loudoun County Commissioner of the Revenue to hear an update on programs in his office, including real property assessments, land use assessment program, real property tax relief for the elderly and disabled, the county’s budget revenue. For more information and to RSVP contact Brenda Morton at (703) 777-2468 or [bmorton@dullesarea.com](mailto:bmorton@dullesarea.com).

***Topic #3: Last Chance to Register: Help Your Senior Clients Take the Next Step: Register for the Seniors Real Estate Specialist (SRES) designation Course on March 7th and 8th*** Develop the business-building skills and resources for specialization in the 50+ real estate market by expanding knowledge of how life stages impact real estate choices, connecting to a network of resources, and fostering empathy with clients and customers. For more information visit <https://dullesarea.com/sres/>

***Topic #4: You’re Invited: DAAR REALTOR Awards Ceremony is March 7th, 4-7PM @1757!*** You’re cordially invited to join us as we recognize REALTOR® professionals who have reached exceptional levels in various categories above during DAAR’s Awards Ceremony on Thursday, March 7th, 4:00 to 7:00 PM at 1757 Golf Club, 45120 Waxpool Road, Dulles, VA 20166. For details and to register see [***https://dullesarea.com/2019/02/15/youre-invited-daar-realtor-awards-ceremony-is-march-7th/***](https://dullesarea.com/2019/02/15/youre-invited-daar-realtor-awards-ceremony-is-march-7th/)

Q*uestions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or [cwindle@dullesarea.com](mailto:cwindle@dullesarea.com)*