**DAAR Ambassador Talking Points**

***Week of March 11th, 2019***

***Industry Updates***

***Topic #2: Bright MLS Update: Release Notes, Improvements and Resources*** Bright notified us of several updates and corrections to their system related to status definitions automatically displaying now in Listing Management; street number and street suffix modifier now displaying properly; and listing alerts that are now available on the dashboard. They are also in the process of switching out the Sale and Owner information in Bright Public Records with county data that was previously available in MRIS. For more information view <https://dullesarea.com/2019/03/07/bright-mls-update-release-notes-and-improvements/> A newly revised *Bright Status and Days on Market (DOM) Resources* is also available including an infographic on the lifecycle of a listing. For more information <https://www.brightmls.com/#/article/9680>

***Topic #2: REALTORS® and Affiliates honored for their Dedication and Service to the Real Estate Industry*** REALTOR® professionals who reached exceptional levels in various categories were recognized during DAAR’s Awards Ceremony on Thursday, March 7th. To read about the recipients, many who may be in your office, and link to event pictures see <https://dullesarea.com/2019/03/08/realtors-and-affiliates-honored-for-their-dedication-and-service-to-the-real-estate-industry/>

***Events and Career Track***

***Topic #3: Register NOW: Bright MLS Onsite Training Clinics on Monday, March 25th*** We are pleased to offer onsite Bright MLS Training Clinics conducted by Kim Mingo at DAAR, Ashburn, VA on Monday, March 25th, 10AM-3PM. For more information visit <https://dullesarea.com/2019/01/29/register-now-bright-mls-onsite-training-clinics-in-february-and-march/> For online training visit <https://www.youtube.com/BrightMLS/live> For DAAR's Bright MLS Resources Page visit <https://dullesarea.com/2018/11/20/bright-is-now-your-mls/>

***Topic #4: Register NOW: NAR’s At Home with Diversity (AHWD) Certification Course!*** Join us on Monday, April 8th, 8AM-4PM, for this unique NAR certification program designed to present a picture of the changing face of the real estate industry. Since 1998, the AHWD program has prepared over 20,000 REALTORS® to work effectively within today’s increasingly diverse pool of homebuyers. (Elective for ABR). Early-bird registration of $80 before Monday, April 1st, includes lunch and materials. For more information and to register, visit <https://dullesarea.com/at-home-with-diversity/>

Q*uestions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*