**DAAR Ambassador Talking Points**

***Week of March 18th, 2019***

***Industry Updates***

***Topic #1: Advocates in Action – We Need You to Say Yes! For Homes in Loudoun County on March 21st*** CALLING ALL DAAR MEMBERS! Please join DAAR President Phyllis Stakem and stand up for the real estate industry in Loudoun County on Thursday, March 21st! That evening, the Loudoun County Board of Supervisors will hear about the draft Loudoun 2040 plan. DAAR wants to make sure they know that we say YES! for Homes because housing helps build vibrant communities in Loudoun County. For more information on how to participate visit <https://dullesarea.com/2019/03/14/advocates-in-action-we-need-you-to-say-yes-for-homes-in-loudoun-county/>

***Topic # 2: Make Your Voice Heard: Apply for a 2020 NAR Committee Appointment*** The National Association of REALTORS® is now accepting applications for volunteers to serve on 2020 committees. This is a unique opportunity to have a direct impact across the country and we invite you to apply for a committee that you are interested in and passionate about serving. The 2020 committee application website is now open through May 1. For more information visit <https://dullesarea.com/2019/03/14/2020-nar-committee-appointment/>

***Topic #3: The TIME IS NOW… Ask the Governor to Allow YOU Lower Cost Health Insurance*** We are so close to having the chance to offer YOU health insurance. As you may know, over 7,000 REALTORS® go without health insurance, largely because it is too expensive. You probably know them. You may even be one. Several bills have now passed the Virginia General Assembly that would allow you to obtain affordable health insurance on the large group market. We believe that this could provide substantial savings to you and your family. If you have not done so already, please participate in the call to action this week via <https://app.muster.com/take-action/I0lk828NN4/> The Governor has until March 26th to sign the legislation.

***Events and Career Track***

***Topic #4: Join us for DAAR’s Economic Summit on Friday, April 5,8-11AM at Loudoun County School Administration Building, 21000 Education Court, Ashburn, VA***. The event offers an opportunity for REALTORS® in the Northern Virginia and Loudoun County area to understand housing and economic trends and forecast for 2019 and beyond. Featured speakers include The Honorable Phyllis Randall, Chair, Loudoun County Board of Supervisors, Dr. Lisa Sturtevant, Chief Economist, Virginia REALTORS® and Dr. Terry Clower, Director, Center for Regional Analysis, George Mason University. Registration fee of $35 Member; $45 non-member includes breakfast and materials. For more information visit <https://dullesarea.com/education/economic-summit/>

Q*uestions? Please contact Christine Windle, CEO, DAAR, 571-291-9803 (direct), 703-727-2144 (cell) or* *cwindle@dullesarea.com*