

2019 Post Licensing Education

New Agents

\$160 30-Hr PLE Package!*

*Members Only.

Need PLE credits? DAAR offers several PLE classes throughout the year, designed to help you complete your state licensing requirements in the following categories:

Sales Agents / Brokers	Required CE Hours
Contract Writing	6
Agency Law	3
Fair Housing	2
Ethics/Standards of Conduct	3
Risk Management	3
Escrow Management	3
<i>Real Estate Law</i>	<i>6 update</i>
<i>Real Estate Finance</i>	<i>2 added</i>
Current Industry Issues & Trends	2
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TOTAL HRS =	30

Questions?

Contact DAAR at (703)
777-2468 or email
info@dullesarea.com.

**New Member Orientation is a free training required by DAAR for all newly licensed REALTORS®.

Must be completed within 180 days of membership.

**New Member Orientation/Ethics*

**July 17th
October 3rd**

*8:30 a.m. - 3:30 p.m.
3 Hrs Ethics*

REGISTER NOW

Members:

Per Class = \$6/Credit Hour
30-Hr Package = \$160

Nonmembers:

Per Class = \$8.30/Credit Hour
30-Hr PLE Package = \$225

To Register:

Complete and submit form on reverse
OR register online at
dullesarea.com.

JULY

Day 1 July 11th

- **Escrow Management**
9:00 a.m. - 12:00 p.m. /Escrow
- **Risk Management**
1:00 p.m. - 4:00 p.m. / Risk

Day 2 July 18th

- **Real Estate Law & Board Regs**
8:00 a.m. - 2:50 p.m. /R E Law
- **Real Estate Loan Process**
3:00 p.m. - 5:00 p.m. R E Finance

Day 3 July 22nd

- **Fair Housing**
11:00 a.m. - 1:00 p.m. /Fair Housing
- **Virginia Agency Law**
2:00 p.m. - 5:00 p.m./ Agency

Day 4 July 24th

- **ARMed and NOT Dangerous**
8:00 a.m. - 9:50 a.m./Current Trends
- **Contract Writing**
10:00 a.m. - 5:00 p.m./Contract Writing

OCTOBER

Day 1 Oct 7th

- **Real Estate Loan Process**
8:00 a.m. - 9:50 a.m. /R E Finance
- **Real Estate Law & Board Regs**
10:00 a.m. - 5:00 p.m./ R E Law

Day 2 Oct 9th

- **Real Estate Agent's Survival Guide**
8:00 a.m. - 9:50 a.m./Current Trends
- **Contract Writing**
10:00 a.m. - 5:00 p.m./Contract Writing

Day 3 Oct 10th

- **Escrow Management**
9:00 a.m. - 12:00 p.m. /Escrow
- **Risk Management**
1:00 p.m. - 4:00 p.m. / Risk

Day 4 Oct 23rd

- **Fair Housing**
11:00 a.m. - 1:00 p.m. /Fair Housing
- **Virginia Agency Law**
2:00 p.m. - 5:00 p.m./ Agency

2019 Post-Licensing Education - Registration Form

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

Full 4-Day Program

Class 1: _____

Class 5: _____

Class 2: _____

Class 6: _____

Class 3: _____

Class 7: _____

Class 4: _____

Class 8: _____

PAYMENT METHOD:

TOTAL DUE: \$ _____

VISA MC AMEX CHECK ENCLOSED

CC#: _____ Exp. Date: ____/____/____ CSC: _____

Cardholder: _____

Signature: _____

Questions? Contact Teresa Kirkhart : tkirkhart@dullesarea.com or (571) 291-9805.



Email: info@dullesarea.com

Fax: (703) 771-9787

Mail: 21720 Red Rum Dr., #177, Ashburn, VA 20147

Or Register Online at www.dullesarea.com