**DULLES AREA ASSOCIATION OF REALTORS** 









### Sept 26, 2019 • 8:30AM - 4:30 PM • Holiday Inn Wash. Dulles



Tracey Hawkins
Founder
Safety and Security Source

#### Tech Safety Bootcamp!

As seen on the Today show, "Tracey the Safety Lady" will guide you through the social media, cyberspace and online safety landscape. Manage your online reputation, understand

client research, data fraud and more. Show smart homes with an eye (or ear) on navigating video doorbells and cameras!



Catharyn Oroszlan Staff Counsel Virginia REALTORS®

# Advertising: Promoting Your Business the Right Way!

Are your ads legally and ethically compliant? Learn about what you can and cannot say online and required disclosures. Fully understand what

"advertising" is and how to do it right.

### DAAR Annual Meeting - Lunch / Networking / Showcase



Toula Dreifuss, Esq. Partner S&T Law Group

## Estate & Succession Planning

Learn the specific documents included in an estate plan and a practical guide to developing a business succession plan for a real estate sales

business. Understand the steps to take in both person and business planning to establish an estate plan including measures for transferring or selling your real estate business.



Vernon Jones Regional Vice President BRIGHT MLS

#### BRIGHT MLS, What's Next?

Did you know that Bright MLS is the second largest MLS in the United States? Hear an update about this resource-packed system, what's coming soon, as well as a few quick tips

and tricks. Understand the programs and services available to you throughout your career to help maximize benefits for your clients and build your business.



Marcia McAllister Communications Director Dulles Corridor Metrorail Project

#### Is the Silver Line on Track?

Sliver line trains are expected to run in test mode soon. How long will it be before the first train to DC?









## **Recharge Registration Form**

NAME:					
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ADDRESS:					
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Fax to (703) 771-9787 / Email to info@dullesarea.com Mail to 21720 Red Rum Dr., #177, Ashburn, VA 20147

> Questions? Contact: Teresa Kirkhart tkirkhart@dullesarea.com (571) 291-9805.

Or Register Online at www.dullesarea.com