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The List

Largest Business Advocacy Groups in Greater D.C. Ranked by Revenue

Locally Researched by: Carolyn M. Proctor, Washington Business Journal

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Staff *Washington Business Journal*

Source: Form 990s and the organizations

Rank	Organization	Revenue	Employees	Governing members	Total membership	Top local executive
1	Northern Virginia Association of Realtors 8407 Pennell St. Fairfax, VA 22031 703-207-3200 nvar.com https://www.bizjournals.com/profile/company/org_ch_689f187700d7ba173e636278cc122fb5	11455614	51	16	12000	Ryan Conrad, CEO rconrad@nvar.com
2	Washington Area New Automobile Dealers Association 5301 Wisconsin Ave. NW #210 Washington, DC 20015 202-237-7200 wanada.org	6245392	26	18	270	John O'Donnell, President/CEO
3	Greater Washington Partnership P.O. Box 7231 Washington, DC 20044 202-765-2024 greaterwashingtonpartnership.com	5252362	8.0	20	26	Jason Miller, CEO
4	The Economic Club of Washington, D.C. 1156 15th St. NW #601 Washington, DC 20005 202-481-3260 economicclub.org	4635644	11	48	800	David Rubenstein, President Mary Brady, Executive director
5	Washington, D.C. Economic Partnership 1495 F St. NW Washington, DC 20004 202-661-8670 wdcep.com https://www.bizjournals.com/profile/company/org_ch_790b56cf7ed668b72a8df86451e7a575	4377903	19	42	NA	Keith Sellars, President/CEO ksellars@wdcep.com

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6	Greater Washington Board of Trade 800 Connecticut Ave. NW #1001 Washington, DC 20006 202-857-5900 bot.org https://www.bizjournals.com/profile/company/org_ch_40886a5639fca3e4bea1dfa076f277ce	3615000	12	131	286	Jack McDougale, President/CEO
7	Northern Virginia Technology Council 2214 Rock Hill Rd. Herndon, VA 20170 703-904-7878 nvtc.org https://www.bizjournals.com/profile/company/org_ch_4cdc32d74d8a622c7f86340743860b5e	3519861	27	63	1000	Bobbie Greene Kilberg, President/CEO bkilberg@nvtc.org
8	Prince George's County Association of Realtors 8300 Corporate Dr. #100 Landover, MD 20785 301-306-7900 pgcar.com	3195721	7.0	13	3000	Michael Graziano, EVP mikeg@pgcar.com
9	Northern Virginia Chamber of Commerce 7900 Westpark Dr. #A550 Tysons, VA 22102 703-749-0400 novachamber.org https://www.bizjournals.com/profile/company/org_ch_f233779d3df752c50028e32c2ecb0e35	3120000	16	162	715	Julie Coons, President/CEO jcoons@novachamber.org
10	D.C. Chamber of Commerce 1133 21st St. NW Suite M200 Washington, DC 20036 202-347-7201 dcchamber.org https://www.bizjournals.com/profile/company/org_ch_cac9699b2d0461b93028e6c835368cd	2570180	12	68	1391	Vincent Orange, President/CEO president@dcchamber.org
11	Montgomery County Chamber of Commerce 51 Monroe St. #1800 Rockville, MD 20850 301-738-0015 mcccmed.com	2494214	15	62	500	Georgette "Gigi" Godwin, President/CEO ggodwin@mcccmed.com
12	Federal City Council 1310 L St. NW #325 Washington, DC 20005 202-223-4560 federalcitycouncil.org	2228199	16	222	217	Anthony Williams, CEO
13	Capital Region Minority Supplier Development Council 10770 Columbia Pike Lower Level Silver Spring, MD 20901 301-592-6700 crmsdc.org	2054364	0.0	24	110	Sharon Pinder, President/CEO sharon.pinder@crmsdc.org

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14	Maryland Technology Council 9841 Washingtonian Blvd. #200 Gaithersburg, MD 20878 240-243-4026 mdtechcouncil.com	1784598	9.0	55	464	Martin Rosendale, CEO
15	Loudoun County Chamber of Commerce 19301 Winmeade Dr. #210 Lansdowne, VA 20176 703-777-2176 loudounchamber.org https://www.bizjournals.com/profile/company/org_ch_1c06b170eb6a4d4c101ab8796ac51762	1507692	13	54	1203	Tony Howard, President/CEO thoward@loudounchamber.org
16	Greater Washington Hispanic Chamber of Commerce 910 17th St. NW #1150 Washington, DC 20006 202-728-0352 gwhcc.org https://www.bizjournals.com/profile/company/org_ch_ee5da1d62c1185218ddcaf1f2861d80e	1415490	10	12	675	Nicole Quiroga, President/CEO nquiroga@gwhcc.org
17	Dulles Area Association of Realtors 21720 Red Rum Dr. #177 Ashburn, VA 20147 703-777-2468 dullesarea.com	1332442	7.0	22	NA	Christine Windle, CEO cwindle@dullesarea.com
18	District of Columbia Building Industry Association 455 Massachusetts Ave. NW #400 Washington, DC 20001 202-966-8665 dcbia.org https://www.bizjournals.com/profile/company/org_ch_ef8c56ca4d1619a904d0f44179846fee	1207663	5.0	49	NA	Lisa Mallory, CEO lmallory@dcbia.org Lynn Hackney, President
19	Washington Building Congress 1100 Vermont Ave. NW #700 Washington, DC 20005 202-293-5922 www.wbcnet.org	1202396	2.0	17	1000	Steven Kenton, President
20	Direct Marketing Association of Washington 11709 Bowman Green Dr. Reston, VA 20190 703-689-3629 dmaw.org	1099850	0.0	20	NA	Donna Tschiffely, Executive director donna@dmaw.org
21	Tyson's Partnership 1961 Chain Bridge Rd. Suite C205B Tysons, VA 22102 703-738-0064 tysonspartnership.org	1078105	4.0	45	126	Sol Glasner, President

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22	Prince William Chamber of Commerce 9720 Capital Ct. #203 Manassas, VA 20110 703-368-6600 pwchamber.org https://www.bizjournals.com/profile/company/org_ch_fcf427d16d2802d48f592a364206525	1077329	15	42	NA	Deborah Jones, President/CEO djones@pwchamber.org
23	Arlington Chamber of Commerce 2009 14th St. N. #100 Arlington, VA 22201 703-525-2400 arlingtonchamber.org https://www.bizjournals.com/profile/company/org_ch_91589bce8ff94f79ffecd5821a76acfb	1061718.8799999998	8.0	48	768	Kate Roche Bates, President/CEO president@arlingtonchamber.org
24	Greater Reston Chamber of Commerce 1886 Metro Center Dr. #230 Reston, VA 20190 703-707-9045 restonchamber.org https://www.bizjournals.com/profile/company/org_ch_7f41135212900f74fa52e39ec25ca3e9	1027562	7.0	36	NA	Mark Ingrao, President/CEO marki@restonchamber.org
25	Leadership Greater Washington 1602 L St. NW #950 Washington, DC 20036 202-465-3200 lgwdc.org	928664	5.0	23	1900	Doug Duncan, President/CEO dduncan@lgwdc.org
