

# 2020 Post-Licensing Education - New Agents

## \$160 30-Hr PLE Package!\*

\*Members Only.

**Need PLE credits?** DAAR offers several PLE classes throughout the year, designed to help you complete your state licensing requirements in the following categories:

Sales Agents / Brokers	Required CE Hours
Contract Writing	6
Agency Law	3
Fair Housing	2
Ethics/Standards of Conduct	3
Risk Management	3
Escrow Management	3
<i>Real Estate Law</i>	6
<i>Real Estate Finance</i>	2
Current Industry Issues & Trends	2
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<b>TOTAL HRS =</b>	<b>30</b>

### Questions?

Contact DAAR at  
(703) 777-2468  
or email

[info@dullesarea.com](mailto:info@dullesarea.com).

\*\*New Member Orientation is a free training required by DAAR for all newly licensed REALTORS®.

Must be completed within 180 days of membership.

### REGISTER NOW

#### Members:

Per Class = \$6/Credit Hour  
**30-Hr Package = \$160**

#### Nonmembers:

Per Class = \$8.30/Credit Hour  
**30-Hr PLE Package = \$225**

#### To Register:

Complete and submit form on reverse  
OR register online at  
[dullesarea.com](http://dullesarea.com).

## JANUARY

### Day 1 January 9th

- **Risk Management**  
9:00 a.m. - Noon  
3 Hrs Risk Management
- **Escrow Management**  
1:00 p.m. - 4:00 p.m.  
3 Hrs Escrow Management

### Day 2 January 15th

- **Real Estate Loan Process & Finance Options**  
8:00 a.m. - 9:50 a.m.  
2 Hrs R E Finance
- **Contract Writing**  
10:00 a.m. - 5:00 p.m.  
6 Hrs Contract Writing

### Day 3 January 17th

- **Fair Housing**  
11:00 a.m. - 1:00 p.m.  
2 Hrs Fair Housing
- **Virginia Agency Law**  
3:00 p.m. - 5:00 p.m.  
3 Hrs Agency Law

### Day 4 January 23rd

- **Real Estate Agents Survival**  
8:00 a.m. - 9:50 a.m.  
2 Hrs Current Issues
- **RE Law/Board Rules & Regs**  
10:00 a.m. - 5:00 p.m.  
6 Hrs RE Law

### \*New Member Orientation/Ethics February 13th

8:30 a.m. - 3:00 p.m.  
3 Hrs Ethics

# 2018 Post-Licensing Education - Registration Form

NAME: \_\_\_\_\_

FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

LICENSE NO: \_\_\_\_\_ LICENSE EXP. DATE: \_\_\_\_\_

Full 4-Day Program

Class 1: \_\_\_\_\_

Class 5: \_\_\_\_\_

Class 2: \_\_\_\_\_

Class 6: \_\_\_\_\_

Class 3: \_\_\_\_\_

Class 7: \_\_\_\_\_

Class 4: \_\_\_\_\_

Class 8: \_\_\_\_\_

**PAYMENT METHOD:**

**TOTAL DUE: \$** \_\_\_\_\_

VISA     MC     AMEX     CHECK ENCLOSED

CC#: \_\_\_\_\_ Exp. Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ CSC: \_\_\_\_\_

Cardholder: \_\_\_\_\_

Signature: \_\_\_\_\_

Questions? Contact Beth Fischel : [bfischel@dullesarea.com](mailto:bfischel@dullesarea.com) or (571) 291-9805.



Email: [info@dullesarea.com](mailto:info@dullesarea.com)

Fax: (703) 771-9787

Mail: 21720 Red Rum Dr., #177, Ashburn, VA 20147

Or Register Online at [www.dullesarea.com](http://www.dullesarea.com)