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## **DAAR Ambassador Talking Points**

### ***Week of April 6, 2020***

#### **Topic #1: Bright Launches Bright Steps Webinars**

Bright is launching a webinar series to help you keep your business moving forward. The next webinar, “Bright Steps: Managing Your Listing’s Showing, Open Houses, and Tours in a Virtual World” will be held on April 7<sup>th</sup> from 1:00 p.m. to 1:30 p.m.

[Register for the Webinar](#)

#### **Topic #2 CARES Act Provisions Explained**

NAR published a PDF that provides information about the CARES Act provisions for REALTORS® and their consumers.

[Read More](#)

#### **Topic #3 Bright MLS Publishes Weekly COVID-19 Market Trends Reports**

Bright MLS has developed a weekly [COVID-19 Market Trends Report](#).

[View Report](#)

#### **Topic #4 FHA, VA Ease Appraisal Standards**

The FHA and VA will permit exterior-only appraisals until the national emergency lifts.

[Read More](#)

#### **Topic #5 Coronavirus Cleaning**

42% of us aren’t disinfecting surfaces in our home properly. This realtor.com article shares tips for cleaning and disinfecting your home.

[Read More](#)

### **Topic #6 Bright Updates Basement & Foundation Options**

Bright MLS adjusted the rules for entering basement information to improve listing information and make the process more intuitive.

[Read More](#)

### **Topic #7 Zoom Classes**

All of DAAR's in-person classes for April are being transitioned to online courses using Zoom Video Communications. More information about accessing these classes will be released in the coming days.

*Questions? Please contact Christine Aurigema, Communications and Marketing Manager DAAR, 571-291-9804 or [caurigema@dullesarea.com](mailto:caurigema@dullesarea.com).*