

## A Message from 2020 DAAR President, Barry Taylor

Dear DAAR Members,

My name is Barry Taylor and I'm proud to be serving as your current DAAR President. Next week, you will receive your invoice for your **2020-2021 Local**, **State**, and **National REALTOR® membership dues**. As you renew your membership, I hope you will take time to review the vast array of benefits at your fingertips as a member of this professional Association.

I want to highlight a few of the areas of focus for DAAR, which I believe stand at the core of our careers and allow us to remain relevant and essential within this fast-paced, ever-changing real estate landscape.



DAAR is committed to providing members access to high quality real estate education. That commitment is demonstrated by the Association's decision to offer over 100 live and online courses as a no-cost or reduced-cost for member benefit that saves each of us more than \$100 in continuing education course fees annually.



From the first home search to the closing, technology has changed the way real estate is sold. DAAR continues to invest in systems and tools that allow members to exceed the expectations of even our most tech-savvy clients, making it clear that REALTORS® are essential to the transaction.



As a REALTOR®, you have vowed to uphold our collective commitment to the highest standards of practice. This commitment is what sets us apart in our industry. DAAR works vigilantly on your behalf to promote and maintain the high reputation of REALTORS® in our local market. Together we can continue to raise the bar for competence and ethics in our profession.

As a member of DAAR you are part of a community of over 1,300 REALTORS® who share your dedication and commitment to our industry.

Thank you for being a member of DAAR.

I want to encourage you to reach out to me with questions or suggestions at <a href="mailto:president@dullesarea.com">president@dullesarea.com</a>.

Sincerely,

Barry Taylor

2020 DAAR President