



On June 30, DAAR President, Barry Taylor, called into the <u>Virginia State Corporation</u> <u>Commission</u> hearing regarding the Dulles Greenway Toll. Prior to the meeting, DAAR <u>launched a survey</u> for its members requesting their opinions about the Dulles Greenway. After reviewing survey results, Barry compiled the information, which helped him form his statement during the hearing.

Below you will find the highlights from his statement to the Commission.

- DAAR and its 1400+ members and partners strongly reject the proposed increases to the Greenway tolls.
- Do not find the average annual increase of 6.0% over the next five years justifiable.
- DAAR members avoid the Greenway due to high costs, preferring the added commute time rather than the toll cost, and will continue to do so if toll costs increase.
- Average monthly, toll cost for DAAR members ranges from \$50-\$400.
- Planning efficiency means that the Greenway is a daily factor when trying schedule appointments that invariably must meet tight deadlines of busy clients.
- Realtors routinely factor in the impact of the Greenway on their clients and it is
  hard not to believe that decisions on locations to purchase homes are not
  adversely impacted by the added costs that commuting will entail.
- The market has a **median sales price for homes of over \$500K**, so additional costs to living and/or working in Loudoun does little to help the cause.
- **Budget restraints**, as a result of **COVID-19 pandemic**, have impacted the member's travel expenses and the Greenway was one of the first things cut due to cost.
- Northern Virginia is a key factor of the state economy and efforts should be
  focused on improving the situation. The projections by TRIPII to justify this increase
  is just not sustainable and it does nothing the encourage the increased usage of
  the road nor can it be considered reasonable to the user in relation to any
  benefit gained.