



# Ambassador Talking Points

July 5, 2021



# A Snippet from DAAR's 2021 President Letter

"Leading, volunteering, and actively participating in our events are my favorite ways to give back to our Association. And in each of the ways I give back, I continually receive more in return. DAAR's customer service is unmatched. When we call or visit the office, DAAR staff are ready and eager to help. The education I've received keeps me at the top of my game, and the friendships and networks I've built through DAAR support me.

People say time is their most valuable resource to give to others, and with this concept in mind, I continue to choose to give my time to support DAAR."

**CLICK LINK BELOW TO READ MORE OF NANCY'S Q3 2021 LETTER!**





## Join Our Leadership Team

DAAR is seeking candidates to become part of our 2022 Board of Directors. As a part of DAAR's leadership, you help to strengthen our Association and lead DAAR into the future. Serving your Association as a Director includes developing valuable skills in leadership, governance, industry relations, and strategic planning and MORE!

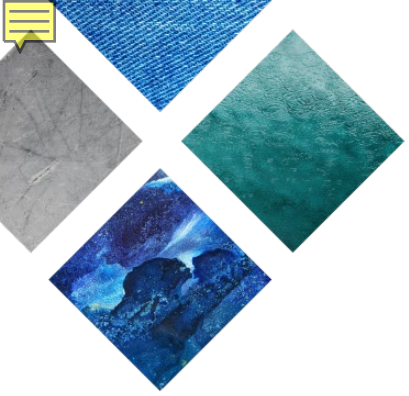
DAAR has 5 REALTOR® seats open and 1 Affiliate seat open.



We want **YOU** to join our leadership team!



DAAR is accepting  
Board of Director Applications from  
**July 1 - August 16, 2021.**



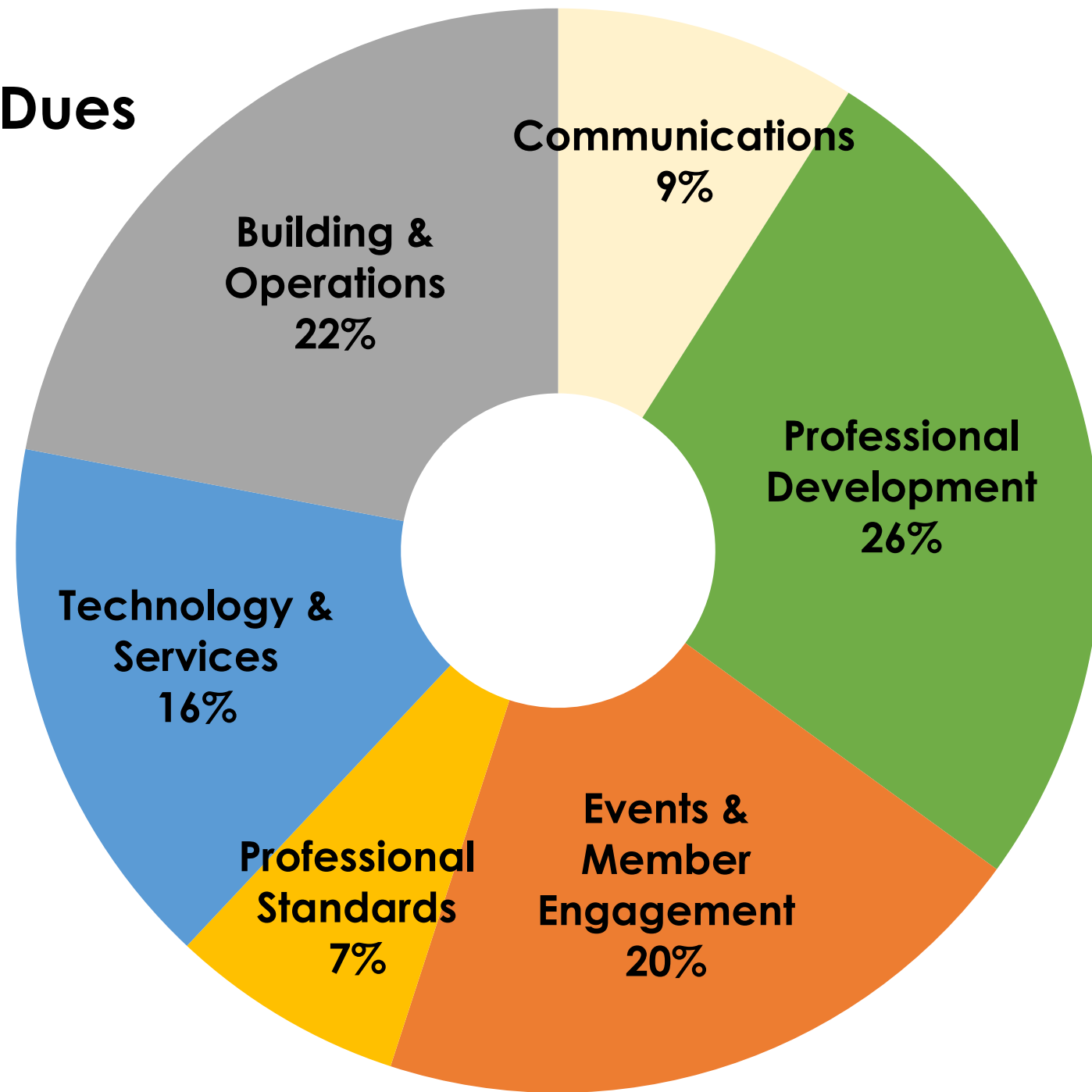
## DAAR Membership Dues

DAAR Member invoices are now available via your member portal.

Member dues must be paid in full on or before **Saturday, July 31, 2021**, to avoid a \$50.00 late fee.

### DUES BREAKDOWN

July 1, 2021 – June 30, 2022







# AutoPay Now Available

DAAR is pleased to offer members a new way to pay dues via the recently launched AutoPay.

AutoPay provides a convenient and secure way to automatically renew your membership. When you enroll in AutoPay, your membership will always be current, so you will continue to receive your member benefits uninterrupted. Your membership will be renewed each year with no effort on your part!

During each year's Billing period, you will have access to your membership invoice by early June. If you opt in for AutoPay, and are an active member, your account will be automatically charged annually on or around July 15th.

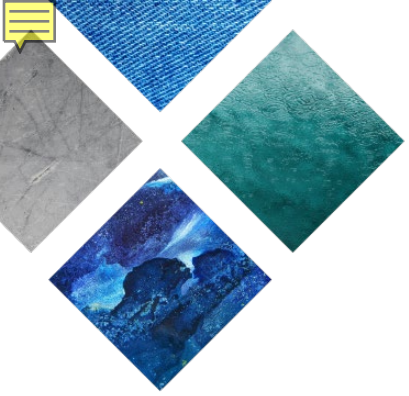
Step-by-step instruction in the link in notes section!

If you have any questions, please reach out to [membersvc@dullesarea.com](mailto:membersvc@dullesarea.com).



**Launching DAAR Dues AutoPay!**  
**Opt in today!**

**Easy.**  
**Convenient.**  
**Current.**



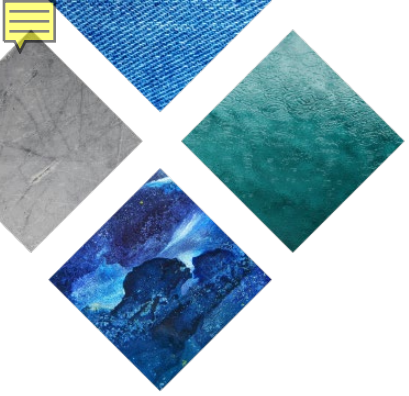
# Testimonial Tuesdays

Listen as Kathleen Stakem lists what she loves most about DAAR and why it's her choice Association.

Keep an eye for more DAAR #TestimonialTuesdays featured the first Tuesday of every month DAAR's social media channels!

**Click to watch!**





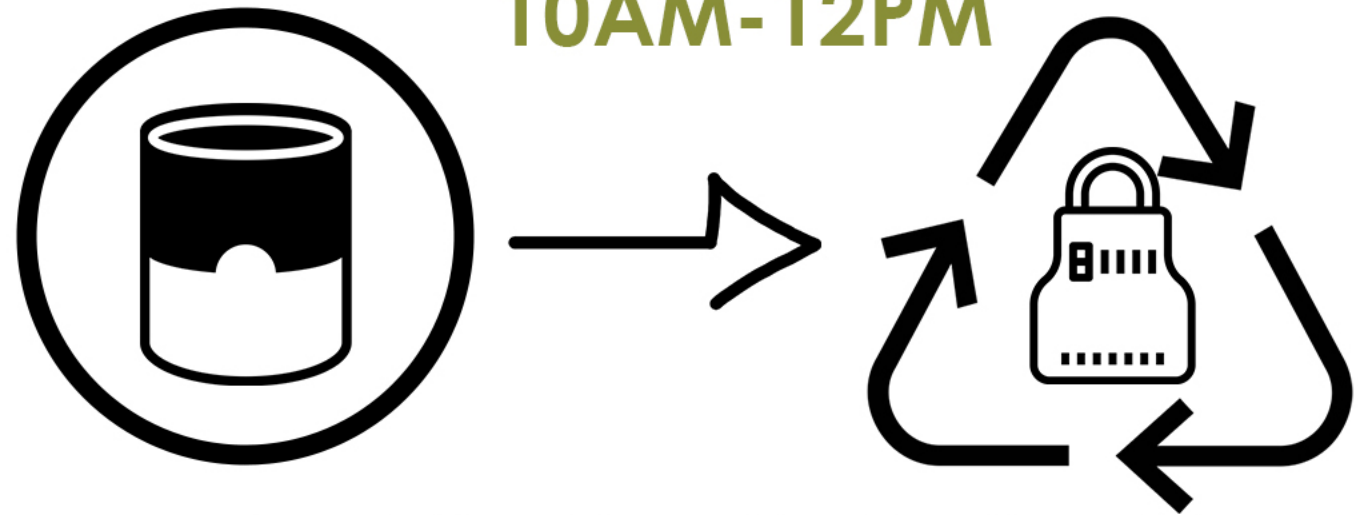
DAAR's Community Service Committee is hosting a [food drive event](#) at the DAAR office on **July 28, 2021**, between **10am-12pm**.

We are asking for any non-perishable food items and low-denomination gift cards to restaurants and grocery stores. Easily microwavable, individual food items are needed most of all. Food items will be donated to [Mobile Hope](#) and gift cards will be donated to [LAWS](#).

For every item you **DONATE**, you will have the opportunity to recycle a lockbox you **DROP** off!

# 1 STOP DONATE & DROP

**July 28, 2021**  
**10AM-12PM**



**1 Donated Food Item = 1 Lockbox Recycled**

DAAR is asking for non-perishable food items and low-denomination gift cards, which will be donated to LAWS & Mobile Hope.





# Advocacy: In the News Page

From community engagement, to federal, state & local policy changes, DAAR's new [In the News](#) page is your hub for all things advocacy. Brush up on the latest housing news, DAAR's advocacy efforts, and more.

It's now all in one place.

[Check it out now!](#)



MEMBERSHIP EDUCATION EVENTS ADVOCACY RESOURCES CONSUMERS ABOUT US 703-777-2468

## Advocacy & Legal

### In The News

Below you'll find the latest advocacy news. Click each story to read more.

#### 2021



#### [Loudoun Board Votes on Airport Noise Disclosure Requirements](#)

June 28, 2021

*Loudoun County's Board of Supervisors voted to make notifications of the Dulles International Airport's fifth runway plan mandatory for people looking to buy homes in that area.*

At the June 15th vote, members of Loudoun's Board of Supervisors addressed the findings of the 2019 noise study. Amid discussions of a possible fifth runway coming to the Dulles International Airport (IAD), an area south of Arcola Mills Drive and east of the Loudoun County Parkway is expected to... [CLICK TO READ MORE.](#)



#### [Turning the Corner: 2021 Annual State of the Airports Luncheon](#)

June 25, 2021

*Getting people back into the office and relaxing international travel restrictions are among the critical milestones needed to return 'Back to Normal,' according to MWAA CEO John Potter.*

On Thursday, June 24th, Committee for Dulles hosted the 2021 State of the Airports Luncheon with John Potter, President and CEO of the Metropolitan Washington Airports Authority (WMAA). During the event, Potter provided key updates on matters ranging from... [CLICK TO READ MORE.](#)



#### [SCOTUS Decision on FHFA Leadership Structure](#)

June 24, 2021

*In a 7-2 majority, the Supreme Court (SCOTUS) ruled on Wednesday that the structure of the Federal Housing Finance Agency (FHFA) was unconstitutional.*

The FHFA is the regulatory body that oversees Freddie Mac and Fannie Mae, two of the nation's largest federally backed home mortgage companies. The agency was created in 2008 under the Housing and Economic Recovery Act in response to the housing/mortgage crisis.... [CLICK TO READ MORE.](#)



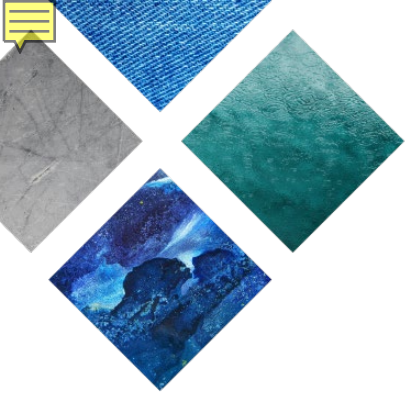
# Effective July 1, 2021



The Virginia General Assembly wrapped up their legislative sessions in the early months of 2021. The Governor has taken action on 500+ bills/resolutions, with many affecting the housing industry. Of approximately 3,000 bills/resolutions that were introduced during these sessions, Governor Northam took action on 552 and vetoed none of them during the 2021 special session. Read the [summary](#) of the bills that will take effect on July 1st, 2021, many of which were actively monitored by the advocacy team at Virginia REALTORS®.



The NVAR Board of Directors has approved new forms and forms changes, as proposed by the NVAR Standard Forms Committee. These changes will go into effect on July 1, 2021.



# **IMPORTANT DATES: Upcoming Classes & Events**

**The Code of Ethics: Our Promise of Professionalism**

July 21, 2021

**International Forum - Philippines**

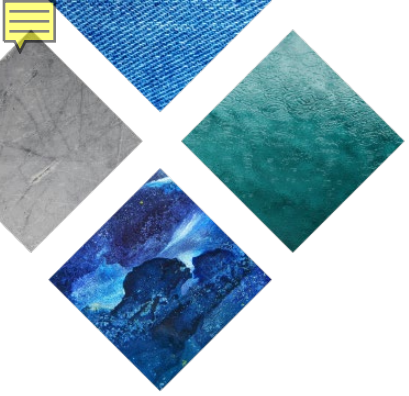
July 23, 2021

**Charity Golf & Online Auction**

Oct 6, 2021

**Annual Meeting & Conference**

Oct 20, 2021



## Bright MLS: Image Policy Update



Bright is making an update to their Policy on Images and Documents, clarifying that images with recognizable people are **NOT** permitted in listing photos. Previously, the policy prohibited any images or rendering of people. This update offers some flexibility for those who want to include drone photography or photos of a public space where people are likely present, but not recognizable, as many in this group have requested.

The policy continues to prohibit the use of images with recognizable people. These images may create concerns of fair housing, inadvertently showing the ideal resident of a particular house, property or neighborhood. They may also create use of likeness complaints for the listing agent.





## SentriLock® Update



SentriLock® has seen an increase in scammers attempting to defraud customers via phone calls. They were informed of a recent example of someone identifying themselves as a SentriLock® representative or debt collector calling for payment information.

Please be aware that SentriLock® will NEVER call you regarding an unpaid bill or send it to a debt collector. Please **DO NOT** provide payment information to anyone who calls you directly for that information.

If there is any doubt about the legitimacy of their contact with you, hang up and call **513-618-5800**. SentriLock® support team will make sure you get the right answer.

**Stay aware and be safe!**