

A Message from 2021 DAAR President, Nancy Pav

Dear DAAR Members,

July is here, and its arrival marks the halfway point of 2021. While we have accomplished a great deal in the first half of the year, we still have our sights set on the Association's future goals. DAAR has restarted in-person activities – creating new and resuming several opportunities for members to become more involved with our Association.

As the saying goes, "what you give, you get back." I've found this to be true in many walks of life, including my membership with DAAR. It's important to ask, "What is my Association doing to support me." But it is also just as important to ask, "What am I doing to support my Association?" July might mark the halfway point through the year, but it is also the jumpstart of your opportunity to give back to your Association through leadership, volunteerism, and participation.

Give back to your Association through Leadership.

On July 1, the [application process](#) opened for DAAR members to serve on the Board of Directors. DAAR is seeking motivated, enthusiastic, and dependable individuals that will continue to guide our Association into the future. Your perspective is valuable, and we encourage those with different backgrounds and life experiences to have a seat at the table. There are five REALTOR® positions and one Affiliate position open on the 2022 Board. You can apply through August 16, 2021 by submitting this [form](#).

Give Back to your Association through Volunteerism.

DAAR is known as a community service champion in Loudoun County. Our strategic goals continually prioritize and emphasize the vital role REALTORS® play in their neighborhoods, and we make sure to accomplish these goals each year. On July 28, 2021, our Community Service Committee is hosting a [food drive event](#) from 10AM to 12PM at the DAAR office. This food drive supports two of DAAR's 2021 Charity Partners, [LAWS](#) and [Mobile Hope](#). Both charities need donations. Non-perishable food items benefit Mobile Hope, and small-value gift cards benefit LAWS.

This food drive isn't your typical food drive. You will have the opportunity to recycle old lockboxes when donating items! If you have any of those blue NXT lockboxes laying around (the ones that DAAR will let you retire and [upgrade](#) for a discounted, new Bluetooth Lockbox), you can bring them to the food drive. DAAR will recycle them for you. Remember, you must provide at least one food item for each box you would like DAAR to recycle.

Give Back to Your Association through Participation.

The DAAR office is open, and we are all excited to see each other in person again. One of your DAAR [benefits](#) is that your continuing education at DAAR is free with your membership, so be sure to participate in as many classes as possible. DAAR's [2021 International Forum](#) is quickly approaching, so register today. This year we focus on the Republic of the Philippines and learning critical cultural aspects that could impact transactions, relationships with clients, and more.

Also, participate and take advantage of DAAR's many events. The remainder of 2021 features events such as our [D3 Annual Convention](#). **Discover** how to earn top-of-mind awareness with your clients, **Develop** new skills for the ever-changing market, and **Defy** client expectations! Save the date for October 20, 2021!

Another opportunity to give back through our Community Service Committee will be on October 6, 2021, at our [Charity Golf Event & Online Auction](#). We will tee off to raise more money for our 2021 Charity Partners at 1757 Golf Course. Don't miss the opportunity to golf and/or participate in the silent, online auction and happy hour. We hope to see you there supporting the Association and our charity partners.

Our Committees are working harder than ever to shape the Association's future. DAAR will call for Committee enrollment in October 2021, so keep an eye out for applications. DAAR Committees have always been a great way to learn about new industry trends, make new contacts, and make the most out of your membership.

Leading, volunteering, and actively participating in our events are my favorite ways to give back to our Association. And in each of the ways I give back, I continually receive more in return. DAAR's customer service is unmatched. When we call or visit the office, DAAR staff are ready and eager to help. The education I've received keeps me at the top of my game, and the friendships and networks I've built through DAAR support me.

People say time is their most valuable resource to give to others, and with this concept in mind, I continue to choose to give my time to support DAAR.

Please reach out to me with questions or suggestions at president@dullesarea.com.

Sincerely,



Nancy Pav
2021 DAAR President

