

**LISTING AGREEMENT ADDENDUM – OPTIONAL BUYER’S BROKER COMPENSATION**

This Addendum is made on \_\_\_\_\_, to **(choose only one)**  Exclusive Right to Sell Listing Agreement (K1336),  Exclusive Agency Listing Agreement (K1337), **OR**  Exclusive Right to Sell Unimproved Land (K1355), dated \_\_\_\_\_ (the “Listing Agreement”) between \_\_\_\_\_ (“Seller”) and \_\_\_\_\_ (“Broker”), wherein Seller appointed Broker as its sole and exclusive listing agent for property described as \_\_\_\_\_ (“Property”).

The purpose of this Addendum is to supplement certain provisions of the Listing Agreement, as specified below. Except for those terms expressly added herein, this Addendum shall not alter, modify, or change the Listing Agreement in any other respect, and all other terms and provisions of the Listing Agreement are ratified and confirmed and shall remain in full force and effect.

**Seller Approval of Optional Buyer’s Broker Compensation.**

**Seller acknowledges and agrees that Seller has no obligation to pay Buyer’s Broker Compensation and that Buyer’s Broker Compensation is negotiable and will ultimately be determined by a ratified sales contract between Seller and the buyer.**

The parties agree to supplement the Listing Agreement to include the following **(check all that apply)**:

- 1. Seller is willing to pay Buyer’s Broker Compensation up to the following amount **(if yes, choose one)**:
  - a. \_\_\_\_\_% of gross sales price **OR**
  - b. \$ \_\_\_\_\_.
- 2. Seller authorizes Broker to disclose and/or market, in accordance with applicable MLS rules and regulations, Seller’s willingness to pay Buyer’s Broker Compensation up to the amounts set forth in paragraph 1 above.

\_\_\_\_\_/\_\_\_\_\_  
Date                      Seller

\_\_\_\_\_/\_\_\_\_\_  
Date                      Broker

\_\_\_\_\_/\_\_\_\_\_  
Date                      Seller

\_\_\_\_\_/\_\_\_\_\_  
Date                      Seller

\_\_\_\_\_/\_\_\_\_\_  
Date                      Seller

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