

### **DAAR Awards Criteria**

## **Eligibility Requirements:**

Must be a DAAR member (primary or secondary) in Good Standing.

### **Award Categories:**

- Top Producer
  - Individual
    - Bronze: \$3- <10 Million or 10-20 Transactions</li>
    - Silver: \$10-<20 Million or 21-30 Transactions</li>
    - Gold: \$20 < 30 Million or 31-40 Transactions
    - Platinum: \$30+ Million or 41+ Transactions
    - Team Category
      - Small (1-4 agents)
      - Medium (5-10 agents)
      - Large(10+ agents)
- Rookie of the Year
- Educator of the Year
- Affiliate of the Year
- Jeannette Newton Community Leadership Award
- Circle of Excellence
- REALTOR® of the Year (Selected from Circle of Excellence Applicants)
- DAAR Anniversary

### **Top Producer Awards**

- This award covers the calendar year. Transactions must be settled during the year to count for the award.
- Applicants must submit their Bright MLS "Agent Awards Report". If the
  applicant has a listing that is not in Bright, they may also submit a
  supplemental production report signed by their broker.
- Individual vs. Team Award Qualification
  - Individual Awards
    - Individual awards apply to agents who independently list and sell real estate. This includes:
    - A single agent operating alone
    - A single agent working with an unlicensed assistant

- Team Awards: Team awards apply to groups that collectively list and sell real estate. A team classification includes any of the following:
  - Advertising that suggests two or more licensed agents working together
  - One or more licensed assistants working with an agent
  - Two or more licensed agents collaborating on transactions
  - Any marketing, branding, or public recognition that presents the group as a team
- If you are on a team, you cannot qualify for an individual award and will be considered for a team award.

## Team Application Rules for DAAR Awards

 Teams must apply as a team. Individual agent award applications will not be accepted if the agent is part of a team.

## • Who submits the application?

- o If the team lead is a DAAR member, the team lead must submit the application.
- o If the team lead is not a DAAR member, any DAAR-member team member may submit the application on behalf of the team.

# • What production can be counted?

- Only production from DAAR members may be included toward qualifying statistics.
- Production from non-DAAR members cannot be counted, even if they are part of the team.

### • How is team size determined?

- Team size is based only on the number of DAAR members whose production is included in the application.
- Non-DAAR team members are not counted toward team size.
- Team Award eligibility depends solely on DAAR-member production. Only
  the production volume generated by DAAR members will be considered
  when determining the team's qualifying level.

#### Rookie of the Year

 New REALTORS® (in their first two years of practicing real estate) with \$3M+ in production are eligible to apply for this award.



- Applicants must submit their Bright MLS "Agent Awards Report". If the
  applicant has a listing that is not in Bright, they may also submit a
  supplemental production report signed by their broker.
- Applicants must be an individual rather than a team member.

#### **Educator of the Year**

- This application can be submitted by the educator, nominated by others, or by committee recommendation.
- Must be an instructor at DAAR.
- If educator has received this award in the past 5 years, then they cannot receive the award.

# **Affiliate of the Year**

- Must be an affiliate of DAAR who is involved in helping the association and its members.
- This application can be submitted by the affiliate, nominated by others, or by committee recommendation.
- If affiliate has received this award in the past 5 years, then they cannot receive the award.

# Jeannette Newton Community Leadership Award

- This application can be submitted by the REALTOR® member, nominated by others, or by committee recommendation.
- If member has received this award in the past 5 years, then they cannot receive the award.
- This award is cumulative and will cover the member's career.
- This award application must include a detailed list of applicable accomplishments. If there is no documentation is provided, then the points will not count.
  - Please submit an additional document, if you are unable to fit everything on the application.

#### Circle of Excellence

 This award application must include a detailed list of applicable accomplishments. If no documentation is provided, the points will not count.



 Please submit an additional document, if you are unable to fit everything on the application.

#### **REALTOR®** of the Year

- This award is given to the REALTOR® with the highest amount of points in the Circle of Excellence and have answered the essay question, except if they have won within the past 5 years.
  - In that case, it will go to the person with the next highest amount of points.
- This award application must provide a detailed list of applicable accomplishments. If no documentation is provided, then the points will not count.
- Members of the Executive Committee from the Award year are not eligible for this award.
- If the REALTOR® has received this award in the past 5 years, then they cannot receive the award.

### **DAAR Anniversary Awards**

- This recognition will go to members that have been members of DAAR for consecutive years.
- The recognition will start at 10 years and then go up by 5 years.
- You do not need to submit an application to qualify for this award.

Awards Applications are subject to review by the Awards Committee and can be rejected.



