

2019 Post-Licensing Education - New Agents

\$160 30-Hr PLE Package!*

*Members Only.

Need PLE credits? DAAR offers several PLE classes throughout the year, designed to help you complete your state licensing requirements in the following categories:

Sales Agents	Required CE Hours
Contract Writing	6
Agency Law	3
Fair Housing	2
Ethics/Standards of Conduct	3
Risk Management	3
Escrow Management	3
<i>Real Estate Law</i>	6
<i>Real Estate Finance</i>	2
Current Industry Issues & Trends	2
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TOTAL HRS =	30

**Questions?
Contact DAAR at
(703) 777-2468
or email**

info@dullesarea.com.

**New Member Orientation is a free training required by DAAR for all newly licensed REALTORS®.

Must be completed within 180 days of membership.

REGISTER NOW

Members:
Per Class = \$6/Credit Hour
30-Hr Package = \$160

Nonmembers:
Per Class = \$8.30/Credit Hour
30-Hr PLE Package = \$225

To Register:
Complete and submit form on reverse
OR register online at
dullesarea.com.

April

Day 1 April 10th

- **Realtor-Lender Relations**
8:00 a.m. - 9:50 a.m.
2 Hrs Current Trends/Issues
- **Contract Writing**
10:00 a.m. - 1:00 p.m.
6 Hrs Contract Writing
- Lunch**
1:00 p.m. - 2:00 p.m.
- **Contract Writing- continues**
2:00 p.m. - 5:00 p.m.

Day 2 April 22nd

- **Real Estate Loan Process**
8:00 a.m. - 9:50 a.m.
2 Hrs Real Estate Finance
- **Real Estate Law & Board Regs**
10:00 a.m. - 1:00 p.m.
6 Hrs Real Estate Law
- Lunch**
1:00 p.m. - 2:00 p.m.
- **Real Estate Law & Board Regs**
2:00 p.m. - 5:00 p.m.
Continues

Day 3 April 25th

- **Fair Housing**
11:00 a.m. - 1:00 p.m.
2 Hrs Fair Housing
- Lunch**
1:00 p.m. - 2:00 p.m.
- **Virginia Agency Law**
2:00 p.m. - 5:00 p.m.
3 Hrs Agency Law

Day 4 April 29th

- **Escrow Management**
9:00 a.m. - 12:00 p.m.
3 Hrs Escrow Management
- Lunch**
12:00 p.m. - 1:00 p.m.
- **Risk Management**
1:00 p.m. - 4:00 p.m.
3 Hrs Risk Management

***New Member Orientation/Ethics
February 21st
May 2nd**

8:30 a.m. - 3:30 p.m.
3 Hrs Ethics

2019 Post-Licensing Education - Registration Form

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

Full 4-Day Program

Class 1: _____

Class 5: _____

Class 2: _____

Class 6: _____

Class 3: _____

Class 7: _____

Class 4: _____

Class 8: _____

PAYMENT METHOD:

TOTAL DUE: \$ _____

VISA MC AMEX CHECK ENCLOSED

CC#: _____ Exp. Date: ____/____/____ CSC: _____

Cardholder: _____

Signature: _____

Questions? Contact Teresa Kirkhart : tkirkhart@dullesarea.com or (571) 291-9805.



Email: info@dullesarea.com

Fax: (703) 771-9787

Mail: 21720 Red Rum Dr., #177, Ashburn, VA 20147

Or Register Online at www.dullesarea.com