



WORKING WITH RENTERS

Knowledge = Success Workshop

Join us quarterly in 2019 for hands-on workshops that will impact the way you work with renters. It is recommended that you attend all four classes as they will build upon each other.

April's 2 hour class will cover many best practices and tips on how to get rental applications approved more often and faster. You'll find this course packed full of practical information to save you time and your applicants money.

- How to effectively Pre-screen
- What all Renters need to know
- The why's of the Application Process
- Explanation of the Screening Process
- What Landlords Want
- Walk-Through Best Practices

Sign up today as you won't want to miss out on this opportunity for an in-depth discussion of the client interview.

Instructor:
Robin Frank



Brown-Carrera Realty LLC
Property Management

April 12, 2019
May 20, 2019
September 4, 2019
November 18, 2019

10 AM to 12 PM

Members FREE
Non-Members \$20

Registration Form

NAME: _____ FIRM: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

Payment: DAAR Members FREE
NON-Members \$ 20

APRIL 12 SEPTEMBER 4
MAY 20 NOVEMBER 18

TOTAL DUE: \$ _____

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Questions?

Contact Teresa Kirkhart at tkirkhart@dullesarea.com / (571) 291-9805.

Send Registration form:

Fax to (703) 771-9787 / Email to info@dullesarea.com

Mail to 21720 Red Rum Dr., #177, Ashburn, VA 20147

Or Register Online at dullesarea.com